# \*\* PUBLIC DISCLOSURE COPY \*\*

Form **990** 

# **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Department of the Treasury Internal Revenue Service

▶ Do not enter social security numbers on this form as it may be made public.

Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

| A F        | or the               | 2021 calendar year, or tax year beginning SEP 1, 202                     | 21 and                                 | ending A      | JG 31, 2022                    |                                |
|------------|----------------------|--|--|---------------|--------------------------------|--------------------------------|
|            | heck if<br>pplicable | C Name of organization   |  |               | D Employer ident               | ification number               |
|            | Addres               | MAKE-A-WISH FOUNDATION OF SAN DIEGO                                      |  |               |                                |                                |
|            | Name<br>change       | Doing business as  |  |               | 33-003946                      | 6                              |
|            | Initial              | Number and street (or P.O. box if mail is not delivered to str           | eet address)                           | Room/suite    | E Telephone numb               |                                |
|            | Final return/        | 4995 MURPHY CANYON ROAD  |  | 402           | 858-707-94                     |                                |
|            | termin-<br>ated      | City or town, state or province, country, and ZIP or fore                | ign postal code                        |               | G Gross receipts \$            | 6,193,252.                     |
|            | Amend<br>return      | SAN DIEGO, CA 52123  |  |               | H(a) Is this a group           |                                |
|            | Application          | I F Name and address of principal officer.                               | Y                                      |               | for subordinat                 |                                |
|            | pendin               | SAME AS C ABOVE  |  |               | H(b) Are all subordinate       | s included? Yes No             |
| 1.1        | ax-exe               | mpt status: X 501(c)(3) 501(c) ( ) ◀ (insert                             | no.) 4947(a)(1)                        | or 527        | 4                              | a list. See instructions       |
| JI         | Nebsit               | e: > SANDIEGO.WISH.ORG   |  |               | H(c) Group exempt              |                                |
| KF         | orm of               | organization: X Corporation Trust Association                            | Other >                                | L Year        | of formation: 1984             | M State of legal domicile; CA  |
| Pa         | art I                | Summary  |  |               |                                |                                |
|            | 1                    | Briefly describe the organization's mission or most significant          | activities: TOGETH                     | ER, WE CE     | REATE                          |                                |
| Governance |                      | LIFE-CHANGING WISHES FOR CHILDREN WITH CRITIC                            |  |               |                                |                                |
| Ē          | 2                    | Check this box  if the organization discontinued its                     | operations or dispos                   | sed of more   | than 25% of its net a          | assets.                        |
| Ş          | 3                    | Number of voting members of the governing body (Part VI, lin             | e 1a)                                  |               |                                | 3 14                           |
| Ğ          | 4                    | Number of independent voting members of the governing boo                | dy (Part VI, line 1b)                  |               |                                | 4 14                           |
| აგ<br>აგ   | 5                    | Total number of individuals employed in calendar year 2021 (l            | Part V, line 2a)                       |               |                                | 5 26                           |
| /itie      | 6                    | Total number of volunteers (estimate if necessary)                       |  |               |                                | 6 352                          |
| Activities | 7 a                  | Total unrelated business revenue from Part VIII, column (C), li          | ne 12                                  | a             | (1210)(1110)(1110)(1110)(1110) | 7a 0.                          |
| - ⋖        | b                    | Net unrelated business taxable income from Form 990-T, Part              | t I, line 11                           |               |                                | 7b 0.                          |
|            |                      |  |  |               | Prior Year                     | Current Year                   |
| d)         | 8                    | Contributions and grants (Part VIII, line 1h)                            |  | (6))((6))     | 3,969,591                      |                                |
| Revenue    | 9                    | Program service revenue (Part VIII, line 2g)                             |  | 15,650        |                                |                                |
| eve        | 10                   | nvestment income (Part VIII, column (A), lines 3, 4, and 7d)             |  | 609,516       |                                |                                |
| Œ          | 11 4                 | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, a        | and 11e)                               |               | -112,712                       |                                |
|            | 12                   | Total revenue - add lines 8 through 11 (must equal Part VIII, c          |  | 4,482,045     | 5,212,657.                     |                                |
|            | 13                   | Grants and similar amounts paid (Part IX, column (A), lines 1-3          | 3)                                     |               | 1,877,950                      |                                |
|            | 14                   | Benefits paid to or for members (Part IX, column (A), line 4)            |  |               |                                | 0. 0.                          |
| S          | 15                   | Salaries, other compensation, employee benefits (Part IX, col            | umn (A), lines 5-10)                   |               | 1,864,83                       |                                |
| Expenses   | 16a                  | Professional fundraising fees (Part IX, column (A), line 11e)            |  |               |                                | 1,293.                         |
| å          | b ·                  | Total fundraising expenses (Part IX, column (D), line 25)                | 601,                                   | 352.          |                                | STEELS OF THE                  |
| ŵ          | 17                   | Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)             | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |               | 681,09                         |                                |
|            | 18                   | Total expenses. Add lines 13-17 (must equal Part IX, column              | (A), line 25)                          |               | 4,423,89                       |                                |
| _          | 19                   | Revenue less expenses. Subtract line 18 from line 12                     |  |               | 58,15                          | 5. 396,091.                    |
| ts or      |                      |  |  | Be            | ginning of Current Yea         |                                |
| Sets       | 20                   | Total assets (Part X, line 16)   |  |               | 10,304,32                      |                                |
| Net Asset  | 21                   | Total liabilities (Part X, line 26)                                      |  |               | 864,24                         |                                |
| Ne         | 22                   | Net assets or fund balances. Subtract line 21 from line 20               |  |               | 9,440,08                       | 0. 8,273,580.                  |
| 1          | art II               | Signature Block  |  |               |                                |                                |
| Und        | er pena              | ties of perjury, I declare that I have examined this return, including a | ccompanying schedule                   | s and statem  | ents, and to the best of       | my knowledge and belief, it is |
| true       | correc               | , and complete. Declaration of preparer (other than officer) is based    | on all information of w                | hich preparer | has any knowledge.             | 12023                          |
|            |                      | Mysty yes  |  |               | 71 4<br>Data                   | 14023                          |
| Sig        | n                    | Signature of officer   |  |               | Date                           |                                |
| Her        | e                    | DANIELLE LOPEZ, CHIEF FINANCIAL & OP. OFF                                | FICER                                  |               |                                |                                |
| _          |                      | Type or print name and title   |  |               | Data Lau                       | COL DIN                        |
|            |                      | Print/Type preparer's name Preparer's                                    | Date Check                             | PTIN          |                                |                                |
| Paid       | .                    |  | HANGSLEBEN                             | - 10          | 7/14/23 self-em                |                                |
| Prep       | arer                 | Firm's name CLIFTONLARSONALLEN LLP                                       |  |               | Firm's EIN                     | 41-0746749                     |
| Use        | Only                 | Firm's address 20 EAST THOMAS ROAD, SUITE 2300                           |  |               |                                |                                |
| _          |                      | PHOENIX, AZ 85012  |  |               | Phone no. (                    | 602) 266-2248                  |
| May        | the IR               | S discuss this return with the preparer shown above? See in              | structions                             |               |                                | X Yes No                       |

| Forn     | n 990 (2021) MAKE-A-WISH FOUNDATION OF SAN DIEGO   | 33-0039466          | Page 2                 |
|----------|--|---------------------|------------------------|
| Pa       | rt III Statement of Program Service Accomplishments  |                     |                        |
|          | Check if Schedule O contains a response or note to any line in this Part III   |                     | X                      |
| 1        | Briefly describe the organization's mission:   |                     |                        |
|          | THE MAKE-A-WISH FOUNDATION OF SAN DIEGO CREATES LIFE CHANGING WISHES   |                     |                        |
|          | FOR CHILDREN WITH CRITICAL ILLNESSES.  |                     |                        |
|          |  |                     |                        |
| _        |  |                     |                        |
| 2        | Did the organization undertake any significant program services during the year which were not listed on the                 |                     | 7v (V).                |
|          | prior Form 990 or 990-EZ?  | *************       | Yes X No               |
| -        | If "Yes," describe these new services on Schedule O.   |                     | Yes X No               |
| 3        | Did the organization cease conducting, or make significant changes in how it conducts, any program services?                 | seconomicon -       | Yes A No               |
|          | If "Yes," describe these changes on Schedule O.  | magazirad by ave    | 2000                   |
| 4        | Describe the organization's program service accomplishments for each of its three largest program services, as               |                     |                        |
|          | Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to other           | rs, the total expen | ises, ariu             |
| 4-       | revenue, if any, for each program service reported.  (Code:) (Expenses \$3,307,701. including grants of \$1,926,628. ) (Reve |                     | 59,600.)               |
| 4a       | (Code: ) (Expenses \$ 5,507,701. including grants of \$ 1,520,020. ) (Heve   | nue \$              | 33,000.                |
|          | SEE SCREDULE U.  |                     |                        |
|          |  |                     |                        |
|          |  |                     |                        |
|          |  |                     |                        |
|          |  |                     |                        |
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|          |  |                     |                        |
|          | : <u></u>  |                     |                        |
|          |  |                     |                        |
|          |  |                     |                        |
| 416      | (Code:) (Expenses \$) (Reve  | ft                  | ,                      |
| 4b       | (Code:) (Expenses \$) (Heve  | nue 5               |                        |
|          | <u></u>  |                     |                        |
|          |  |                     |                        |
|          | (—————————————————————————————————————   |                     |                        |
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|          |  |                     |                        |
|          |  |                     |                        |
| 4-       |  |                     | - 1                    |
| 4c       | (Code:) (Expenses \$ including grants of \$) (Reve   | nue 5               |                        |
|          |  |                     |                        |
|          |  |                     |                        |
|          |  |                     |                        |
|          |  |                     |                        |
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|          |  |                     |                        |
|          |  |                     |                        |
|          |  |                     |                        |
| <u> </u> | Other program convices (Deservite on Sahadula O.)  |                     |                        |
| 4d       | Other program services (Describe on Schedule O.)   | x                   |                        |
| 4-       | (Expenses \$ including grants of \$ ) (Revenue \$  Total program service expenses ▶ 3,307,701.                               |                     |                        |
| 4e       | Total program service expenses 3,307,701.  |                     | Form <b>990</b> (2021) |
|          |  |                     | (2021)                 |

# Form 990 (2021) MAKE-A-WISH FOUNDA Part IV Checklist of Required Schedules

|     |  |       | Yes | No           |
|-----|--|-------|-----|--------------|
| 1   | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?                              |       |     |              |
|     | If "Yes," complete Schedule A  | 1     | Х   |              |
| 2   | Is the organization required to complete Schedule B, Schedule of Contributors? See instructions                                  | 2     | Х   |              |
| 3   | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for  |       |     |              |
|     | public office? If "Yes," complete Schedule C, Part I   | 3     |     | X            |
| 4   | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect |       | ==: |              |
|     | during the tax year? If "Yes," complete Schedule C, Part II  | 4     |     | х            |
| 5   | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or     |       |     |              |
| •   | similar amounts as defined in Rev. Proc. 98-19? If "Yes," complete Schedule C, Part III  | 5     |     | х            |
| 6   | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to        |       |     |              |
| Ü   | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I     | 6     |     | х            |
| 7   | Did the organization receive or hold a conservation easement, including easements to preserve open space,                        |       |     |              |
| '   | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II                             | 7     |     | x            |
| 8   | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete     | -     |     |              |
| 0   | -  | 8     |     | x            |
| _   | Schedule D, Part III   | -     |     | _            |
| 9   |  |       |     |              |
|     | amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?        | 9     |     | x            |
|     | If "Yes," complete Schedule D, Part IV   | 9     |     | <del>-</del> |
| 10  | Did the organization, directly or through a related organization, hold assets in donor-restricted endowments                     | 40    | х   |              |
|     | or in quasi endowments? If "Yes," complete Schedule D, Part V  | 10    | A   |              |
| 11  | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, IX, or X,     |       |     |              |
|     | as applicable.   |       |     |              |
| а   | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,      |       | х   |              |
|     | Part VI  | 11a   |     |              |
| b   | Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total     | l l   |     | x            |
|     | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII  | 11b   |     | _            |
| C   | Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total      |       |     |              |
|     | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII   | 11c   |     | Х            |
| d   | Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in    |       | .,  |              |
|     | Part X, line 16? If "Yes," complete Schedule D, Part IX  | 11d   | X   | <u> </u>     |
| е   | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X            | 11e   | Х   | _            |
| f   | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses          |       |     |              |
|     | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X           | 11f   | х   |              |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete              | -     |     |              |
|     | Schedule D, Parts XI and XII   | 12a   | Х   | _            |
| b   | Was the organization included in consolidated, independent audited financial statements for the tax year?                        |       |     | ۱            |
|     | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional            | 12b   |     | X            |
|     | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E                                | 13    |     | X            |
|     | Did the organization maintain an office, employees, or agents outside of the United States?                                      | 14a   |     | Х            |
| Ь   | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,          |       |     |              |
|     | investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000       |       |     | ۱            |
|     | or more? If "Yes," complete Schedule F, Parts I and IV   | 14b   |     | Х            |
| 15  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any        |       |     |              |
|     | foreign organization? If "Yes," complete Schedule F, Parts II and IV   | 15    |     | X            |
| 16  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to         |       |     |              |
|     | or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV  | 16    |     | X            |
| 17  | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,          |       |     |              |
|     | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I. See instructions   | 17    |     | Х            |
| 18  | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines     |       |     |              |
|     | 1c and 8a? If "Yes," complete Schedule G, Part II  | 18    | Х   |              |
| 19  | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"           |       |     |              |
|     | complete Schedule G, Part III  | 19    |     | Х            |
| 20a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H                                      | 20a   |     | х            |
| b   | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?                     | 20b   |     |              |
| 21  | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or                      |       |     |              |
|     | domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II                                | 21    |     | х            |
|     |  | Гочно | aan | (2021)       |

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Form **990** (2021)

| 1 4    | Continued)  |      | Yes | No       |
|--------|---|------|-----|----------|
| 22     | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on   |      | 100 | 1,0      |
|        | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III   | 22   | х   |          |
| 23     | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5, about compensation of the organization's current   |      |     |          |
|        | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete  |      |     |          |
|        | Schedule J  | 23   | Х   |          |
| 24 a   | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the   |      |     |          |
|        | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete  |      |     |          |
|        | Schedule K. If "No," go to line 25a   | 24a  |     | Х        |
|        | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?   | 24b  |     |          |
| С      | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease  |      |     |          |
|        | any tax-exempt bonds?   | 24c  |     | -        |
|        | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?   | 24d  |     |          |
| 25 a   | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit  |      |     | x        |
|        | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I   | 25a  |     | Ļ        |
| b      | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and  |      |     |          |
|        | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete   | 056  |     | x        |
|        | Schedule L, Part I  | 25b  |     | <u> </u> |
| 26     | Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current   |      |     |          |
|        | or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35%   | 26   |     | x        |
|        | controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II  | 20   |     | H        |
| 27     | Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled |      |     |          |
|        | entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III  | 27   |     | x        |
| 28     | Was the organization a party to a business transaction with one of the following parties (see the Schedule L, Part IV,  |      |     |          |
| 20     | instructions for applicable filing thresholds, conditions, and exceptions):   |      |     | 130      |
| а      | A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If  |      |     |          |
| _      | "Yes," complete Schedule L, Part IV   | 28a  |     | х        |
| Ь      | A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV   | 28b  |     | Х        |
|        | A 35% controlled entity of one or more individuals and/or organizations described in line 28a or 28b? If  |      |     |          |
|        | "Yes," complete Schedule L, Part IV   | 28c  |     | Х        |
| 29     | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M  | 29   | х   | _        |
| 30     | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation   |      |     |          |
|        | contributions? If "Yes," complete Schedule M  | 30   |     | X        |
| 31     | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I  | 31   | -   | X        |
| 32     | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete  |      |     | ١.,      |
|        | Schedule N, Part II   | 32   | -   | X        |
| 33     | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations  |      |     | x        |
|        | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I   | 33   | _   | <u> </u> |
| 34     | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and   |      |     | x        |
|        | Part V, line 1  | 34   | -   | X        |
|        | Did the organization have a controlled entity within the meaning of section 512(b)(13)?   | 35a  |     | +        |
| b      | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity   | 35b  |     |          |
| 00     | within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2  Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?                                     | 330  |     |          |
| 36     |   | 36   |     | x        |
| 37     | If "Yes," complete Schedule R, Part V, line 2  Did the organization conduct more than 5% of its activities through an entity that is not a related organization   | 1    |     |          |
| 31     | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI  | 37   |     | x        |
| 38     | Did the organization complete Schedule O and provide explanations on Schedule O for Part VI, lines 11b and 19?  |      |     |          |
| 30     | Note: All Form 990 filers are required to complete Schedule O   | 38   | x   |          |
| Pai    | t V Statements Regarding Other IRS Filings and Tax Compliance   |      |     |          |
|        | Check if Schedule O contains a response or note to any line in this Part V  |      |     |          |
|        | 50 A  |      | Yes | No       |
| 1a     | Enter the number reported in box 3 of Form 1096. Enter -0- if not applicable  |      |     | -        |
|        | Enter the number of Forms W-2G included on line 1a. Enter -0- if not applicable 1b  |      |     |          |
|        | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming  |      | -0  |          |
|        | (gambling) winnings to prize winners?   | 1c   | х   |          |
| 132004 | 12-09-21  | Forn | 990 | (2021    |

MAKE-A-WISH FOUNDATION OF SAN DIEGO 33-0039466 Page 5 Statements Regarding Other IRS Filings and Tax Compliance (continued) Yes No 2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return x b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? 2b Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file. See instructions. 3a Did the organization have unrelated business gross income of \$1,000 or more during the year? 3a **b** If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule O 3b 4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? 4a **b** If "Yes," enter the name of the foreign country See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). 5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? 5a 5b b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? c If "Yes" to line 5a or 5b, did the organization file Form 8886-T? <u>5c</u> 6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? 6a b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? 6b Organizations that may receive deductible contributions under section 170(c). a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? 7a Х **b** If "Yes," did the organization notify the donor of the value of the goods or services provided? 7b c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required 7с to file Form 8282? d If "Yes," indicate the number of Forms 8282 filed during the year 7e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? 7f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? 7a 7h h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year? 8 Sponsoring organizations maintaining donor advised funds. Did the sponsoring organization make any taxable distributions under section 4966? 9a b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? 9b 10 Section 501(c)(7) organizations. Enter: a Initiation fees and capital contributions included on Part VIII, line 12 Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 11 Section 501(c)(12) organizations. Enter: Gross income from members or shareholders b Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.) 12a 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?

Section 501(c)(29) qualified nonprofit health insurance issuers. 13a a Is the organization licensed to issue qualified health plans in more than one state? Note: See the instructions for additional information the organization must report on Schedule O.

b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans c Enter the amount of reserves on hand

14a Did the organization receive any payments for indoor tanning services during the tax year? 14a 14b

b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule O 15 Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year? If "Yes," see the instructions and file Form 4720, Schedule N.

16 Is the organization an educational institution subject to the section 4968 excise tax on net investment income? If "Yes," complete Form 4720, Schedule O.

Section 501(c)(21) organizations. Did the trust, any disqualified person, or mine operator engage in any activities that would result in the imposition of an excise tax under section 4951, 4952 or 4953? If "Yes," complete Form 6069.

Form 990 (2021)

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Form 990 (2021)

MAKE-A-WISH FOUNDATION OF SAN DIEGO

Part VI Governance, Management, and Disclosure. For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.

|     | Check if Schedule O contains a response or note to any line in this Part VI  |                        |         |        | 1111   | Х      |  |  |  |  |
|-----|--|------------------------|---------|--------|--------|--------|--|--|--|--|
| Sec | tion A. Governing Body and Management  |                        |         |        |        |        |  |  |  |  |
|     |  | a 17                   |         |        | Yes    | No     |  |  |  |  |
| 1a  | Enter the number of voting members of the governing body at the end of the tax year  | 1a                     | 14      | 1.5    |        |        |  |  |  |  |
|     | If there are material differences in voting rights among members of the governing body, or if the governing  |                        |         | -      |        |        |  |  |  |  |
|     | body delegated broad authority to an executive committee or similar committee, explain on Schedule O.  |                        |         | - 13   | B.R    | 100    |  |  |  |  |
| b   | Enter the number of voting members included on line 1a, above, who are independent   | 1b                     | 14      |        |        | i i    |  |  |  |  |
| 2   | Did any officer, director, trustee, or key employee have a family relationship or a business relationship  | with any other         |         | -5.0   |        | 0.00   |  |  |  |  |
|     | officer, director, trustee, or key employee?   |                        |         | 2      |        | Х      |  |  |  |  |
| 3   | Did the organization delegate control over management duties customarily performed by or under the   |                        |         |        |        |        |  |  |  |  |
|     | · · · · ·  |                        | .505    | 3      |        | Х      |  |  |  |  |
| 4   | Did the organization make any significant changes to its governing documents since the prior Form S  | 990 was filed?         |         | 4      |        | Х      |  |  |  |  |
| 5   | Did the organization become aware during the year of a significant diversion of the organization's ass   |                        |         | 5      |        | х      |  |  |  |  |
| 6   |  |                        |         |        |        |        |  |  |  |  |
| 7a  | The state of the s |                        |         |        |        |        |  |  |  |  |
|     | more members of the governing body?  |                        |         | 7a     |        | Х      |  |  |  |  |
| b   | Are any governance decisions of the organization reserved to (or subject to approval by) members, s  |                        |         |        |        |        |  |  |  |  |
| _   | persons other than the governing body?   |                        |         | 7b     |        | х      |  |  |  |  |
| 8   | Did the organization contemporaneously document the meetings held or written actions undertaken during the year  | ar by the following:   |         |        |        |        |  |  |  |  |
| _   | The governing body?  |                        | 224a    | 8a     | х      |        |  |  |  |  |
| b   | Each committee with authority to act on behalf of the governing body?  |                        |         | 8b     | Х      |        |  |  |  |  |
| 9   | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be rea  |                        |         |        |        |        |  |  |  |  |
|     | organization's mailing address? If "Yes," provide the names and addresses on Schedule O  |                        |         | 9      |        | х      |  |  |  |  |
| Sec | tion B. Policies (This Section B requests information about policies not required by the Internal Re   |                        |         |        |        |        |  |  |  |  |
|     |  |                        |         |        | Yes    | No     |  |  |  |  |
| 10a | Did the organization have local chapters, branches, or affiliates?   |                        |         | 10a    |        | Х      |  |  |  |  |
|     | If "Yes," did the organization have written policies and procedures governing the activities of such cl  |                        |         |        |        |        |  |  |  |  |
|     | and branches to ensure their operations are consistent with the organization's exempt purposes?  |                        |         | 10b    |        |        |  |  |  |  |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing bod   |                        |         | 11a    | Х      |        |  |  |  |  |
| Ь   | Describe on Schedule O the process, if any, used by the organization to review this Form 990.  |                        | - 1     |        |        |        |  |  |  |  |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13  |                        |         | 12a    | Х      |        |  |  |  |  |
| b   | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise  |                        |         | 12b    | Х      |        |  |  |  |  |
| С   | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "   |                        |         |        |        |        |  |  |  |  |
|     | on Schedule O how this was done  |                        |         | 12c    | Х      |        |  |  |  |  |
| 13  | Did the organization have a written whistleblower policy?  |                        | - 1     | 13     | Х      |        |  |  |  |  |
| 14  |  | Y                      | - 1     | 14     | Х      |        |  |  |  |  |
| 15  | Did the process for determining compensation of the following persons include a review and approve   | al by independent      |         |        | 100    | Man ii |  |  |  |  |
|     | persons, comparability data, and contemporaneous substantiation of the deliberation and decision?  |                        | - 1     | THE ST | 17     |        |  |  |  |  |
| а   | The organization's CEO, Executive Director, or top management official   |                        |         | 15a    | X      |        |  |  |  |  |
|     | Other officers or key employees of the organization  |                        |         | 15b    | Х      |        |  |  |  |  |
| _   | If "Yes" to line 15a or 15b, describe the process on Schedule O. See instructions.   |                        |         |        |        | 3 11   |  |  |  |  |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrange   | ment with a            | - 1     |        |        | 1113   |  |  |  |  |
|     | taxable entity during the year?  |                        |         | 16a    |        | Х      |  |  |  |  |
| h   | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate   | te its participation   |         |        |        |        |  |  |  |  |
| -   | in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization of the control of |                        |         |        |        |        |  |  |  |  |
|     | exempt status with respect to such arrangements?   |                        |         | 16b    |        |        |  |  |  |  |
| Sec | tion C. Disclosure   |                        |         |        |        |        |  |  |  |  |
| 17  | List the states with which a copy of this Form 990 is required to be filed ▶CA   |                        |         |        |        |        |  |  |  |  |
| 18  | Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, a   | ınd 990-T (section 501 | (c)(3)s | only)  | availa | ble    |  |  |  |  |
|     | for public inspection. Indicate how you made these available. Check all that apply.  |                        |         |        |        |        |  |  |  |  |
|     |  | n on Schedule O)       |         |        |        |        |  |  |  |  |
| 19  | Describe on Schedule O whether (and if so, how) the organization made its governing documents, co  |                        | y, and  | finan  | cial   |        |  |  |  |  |
|     | statements available to the public during the tax year.  | •                      |         |        |        |        |  |  |  |  |
| 20  | State the name, address, and telephone number of the person who possesses the organization's bo  | oks and records        |         |        |        |        |  |  |  |  |
|     | DANIELLE LOPEZ - 858-707-9474  |                        |         |        |        |        |  |  |  |  |
|     | 4995 MURPHY CANYON ROAD, 402, SAN DIEGO, CA 92123  |                        |         |        |        |        |  |  |  |  |
|     |  |                        |         | Form   | 990    | (2021  |  |  |  |  |

132006 12-09-21

# Part VIII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See the instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (box 5 of Form W-2, Form 1099-MISC, and/or box 1 of Form 1099-NEC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. See the instructions for the order in which to list the persons above.

| Check this box if neither the organization n | or any related         | orga                                    | niza                  |                |  | npen                            | sate           |                 |                               | 4-5             |
|--|------------------------|---|-----------------------|----------------|--|---------------------------------|----------------|-----------------|-------------------------------|-----------------|
| (A)  | (B)                    |   | (c)                   |                |  |                                 |                | (D)             | (E)                           | (F)             |
| Name and title                               | Average                | Position<br>(do not check more than one |                       |                |  |                                 |                | Reportable      | Reportable                    | Estimated       |
|  | hours per              | box, unless p                           |                       | ss per<br>idad | person is both an<br>a director/trustee) |                                 |                | compensation    | compensation                  | amount of other |
|  | week                   | $\vdash$                                |                       |                | 1000                                     |                                 | ,              | from<br>the     | from related<br>organizations | compensation    |
|  | (list any<br>hours for | ndividual trustee or director           |                       |                |  |                                 |                | organization    | (W-2/1099-MISC/               | from the        |
|  | related                | 100                                     | fee                   |                |  | sateo                           |                | (W-2/1099-MISC/ | 1099-NEC)                     | organization    |
|  | organizations          | nsle                                    | Irus                  |                | e  | m pen                           |                | 1099-NEC)       |                               | and related     |
|  | below                  | lan                                     | rtiona                | L              | oldin                                    | st co                           | <u></u>        |                 |                               | organizations   |
|  | line)                  | Indivi                                  | Institutional trustee | Officer        | Key employee                             | Highest compensated<br>employee | <b>Рог</b> тег |                 |                               |                 |
| (1) CHRISTOPHER J. SICHEL                    | 40.00                  |   |                       |                |  |                                 |                |                 |                               |                 |
| PRESIDENT & CEO (THRU 7/9/21)                |                        |   |                       | Х              |  |                                 |                | 206,377.        | 0.                            | 30,201.         |
| (2) DANA VANDERSIP                           | 40.00                  |   |                       |                |  |                                 |                |                 |                               |                 |
| CHIEF DEVELOPMENT OFFICER                    |                        | _                                       |                       | Х              | _  |                                 | _              | 152,046.        | 0.                            | 15,748.         |
| (3) DANIELLE LOPEZ                           | 40.00                  |   |                       |                |  |                                 |                |                 |                               | - 00d           |
| CHIEF FINANCIAL & OPERATING OFFICER          |                        |   |                       | Х              | _  | ┝                               | _              | 148,533.        | 0.                            | 7,987.          |
| (4) SUZANNE HUSBY                            | 40.00                  | 1                                       |                       |                |  |                                 |                | 120 865         | 0_                            | 11,977.         |
| PRESIDENT & CEO (BEGAN 7/10/21)              | 3.00                   |   |                       | Х              |  | $\vdash$                        |                | 139,865.        | 0.                            | 11,377.         |
| (5) RICHARD KELLEY<br>CHAIR                  | 3,00                   | x                                       |                       | x              |  |                                 |                | 0.              | 0                             | 0.              |
| (6) DAVID BIALIS                             | 2.00                   | Ĥ                                       |                       | _              |  | $\vdash$                        |                |                 | .,                            |                 |
| VICE CHAIR                                   | 2.00                   | x                                       |                       | x              |  |                                 |                | 0.              | 0.                            | 0.              |
| (7) TIM BROADHEAD                            | 3,00                   | -                                       |                       |                |  | $\vdash$                        | $\vdash$       |                 |                               |                 |
| TREASURER                                    |                        | x                                       |                       | x              |  |                                 |                | 0.              | 0.                            | 0.              |
| (8) LISA PAUL-HILL                           | 2.00                   |   |                       |                |  |                                 |                |                 |                               |                 |
| SECRETARY                                    |                        | x                                       |                       | х              |  |                                 |                | 0               | 0.                            | 0.              |
| (9) KRISTA TORQUATO                          | 2.00                   |   |                       |                |  | П                               |                |                 |                               |                 |
| AT LARGE MEMBER                              |                        | х                                       |                       | х              |  |                                 |                | 0.              | 0.                            | 0.              |
| (10) CAROLINE PERRY                          | 1.00                   |   |                       |                |  |                                 |                |                 |                               |                 |
| DIRECTOR                                     |                        | Х                                       |                       |                |  |                                 |                | 0.              | 0.                            | 0.              |
| (11) DUSTIN CANO                             | 1.00                   |   |                       |                | 1  |                                 |                |                 |                               |                 |
| DIRECTOR                                     |                        | Х                                       |                       |                | _  | _                               | _              | 0.              | 0.                            | 0.              |
| (12) GAIL KNIGHT                             | 1.00                   |   |                       |                |  |                                 |                |                 | 0.                            | ,               |
| DIRECTOR                                     | 1 00                   | Х                                       | _                     | -              | _  |                                 | _              | 0.              | 0.                            | 0.              |
| (13) GEORGE KAELIN                           | 1.00                   | ۱                                       |                       |                |  |                                 |                | 0.              | 0.                            | 0.              |
| DIRECTOR                                     | 1 00                   | Х                                       |                       | -              | _  | $\vdash$                        | $\vdash$       | 0.              | V.                            | <u> </u>        |
| (14) JUSTIN TOMLIN                           | 1.00                   | x                                       |                       |                |  |                                 |                | 0.              | 0.                            | 0.              |
| DIRECTOR (15) MICHAEL LALICH                 | 1.00                   | 1                                       |                       |                | _  | $\vdash$                        | $\vdash$       |                 |                               |                 |
| DIRECTOR                                     | 1.00                   | x                                       |                       |                |  |                                 |                | 0.              | 0.                            | 0.              |
| (16) TINA JENKINS                            | 1.00                   | 1                                       |                       |                |  |                                 | -              |                 |                               |                 |
| DIRECTOR                                     |                        | x                                       |                       |                |  |                                 |                | 0.              | 0.                            | 0.              |
| (17) TREVOR OUTMAN                           | 1.00                   | Ė                                       |                       |                |  | П                               | Т              | 11(1)           |                               |                 |
| DIRECTOR                                     |                        | x                                       |                       |                |  |                                 |                | 0.              | 0.                            | 0.              |
|  |                        | _                                       | _                     | -              | _  | -                               | _              |                 |                               | E 000 (0001)    |

132007 12-09-21

Form 990 (2021)

| Part VII Section A. Officers, Directors, Trus  | tees, Key Em                                   | oloy               | ees,  | and     | Hi.          | ghes                          | st C        | ompensated Employee   | s (continued)   |  |         |                         |
|--|--|--------------------|---|---------|--------------|-------------------------------|-------------|---|---|--|---------|-------------------------|
| (A)<br>Name and title  | (B)<br>Average<br>hours per                    | (do                | (C) Position (do not check more than one box, unless person is both ar officer and a director/trustee |         |              |                               | one<br>h an | ( <b>D)</b> Reportable compensation                         | <b>(E)</b><br>Reportable<br>compensation                      |  |         | ated<br>nated           |
|  | week (list any hours for related organizations | or director        | Institutional trustee   | nd a d  |              | Highest compensated complexes |             | from<br>the<br>organization<br>(W-2/1099-MISC/<br>1099-NEC) | from related<br>organizations<br>(W-2/1099-MISC/<br>1099-NEC) | ons comper<br>ISC/ from<br>C) organi<br>and re |         | the<br>zation<br>elated |
|  | below<br>line)                                 | Individual trustee | Institutio  | Officer | Key employee | Highest c                     | Farmer      |   |   |  | organiz | zations                 |
| (18) VIVIANNE VILLANUEVA DHUPA<br>DIRECTOR   | 1.00   | x                  |   |         |              |                               |             | 0.  | 0   |  |         | 0                       |
| (19) LESLIE TALANSKY   | 1.00   | П                  | Т   | Т       | T            | Т                             | T           |   |   |  |         |                         |
| DIRECTOR (THRU 5/28/22)  |  | x                  |   |         |              |                               |             | 0.  | C   |  |         | 0                       |
| (20) VICKI MEALER-BURKE  | 1.00   |                    |   |         | H            | $\vdash$                      | $\vdash$    |   |   |  |         |                         |
| DIRECTOR (THRU 8/21/22)  |  | х                  |   |         |              |                               |             | 0.  | C   |  |         | 0                       |
|  |  |                    |   |         |              |                               |             |   |   |  |         |                         |
| TW-  |  |                    |   |         |              | _                             |             |   |   |  |         |                         |
|  |  |                    |   |         |              |                               |             |   |   |  |         |                         |
|  |  |                    |   |         |              |                               |             |   |   |  |         |                         |
|  | L  | _                  | _   | L       | _            | L                             | Ļ           | (40 001   |   | +  |         | 55,913                  |
| 1b Subtotal  |  |                    |   |         |              |                               |             | 646,821.  |   | -  |         | 0                       |
| c Total from continuation sheets to Part VI  |  |                    |   |         |              |                               |             | 646,821.  |   |  |         | 55,913                  |
| d Total (add lines 1b and 1c)  2 Total number of individuals (including but n  |  |                    |   |         |              |                               | no re       |   |   | *1   |         | 33,513                  |
| compensation from the organization   |  |                    |   |         |              |                               | -           |   |   |  | Y       | es No                   |
| 3 Did the organization list any former officer   |  |                    |   |         |              |                               |             |   |   |  | 3       | х                       |
| line 1a? If "Yes," complete Schedule J for s  For any individual listed on line 1a, is the su                        | ım of reportabl                                | e cc               | mpe   | ensa    | tion         | and                           | oth         | ner compensation from t                                     | he organization   |  |         |                         |
| <ul><li>and related organizations greater than \$150</li><li>Did any person listed on line 1a receive or a</li></ul> |  |                    |   |         |              |                               |             |   |   |  | 4 2     |                         |
| 5 Did any person listed on line 1a receive or a<br>rendered to the organization? If "Yes." con                       |  |                    |   |         |              |                               |             |   |   |  | 5       | х                       |
| Section B. Independent Contractors   | ipiete scrieduii                               | 3 4.1              | Or St   | JCIT    | 06/3         | OII.                          |             |   | .,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,                       |  |         |                         |
| Complete this table for your five highest co<br>the organization. Report compensation for                            |  |                    |   |         |              |                               |             |   |   | satio  | n from  |                         |
| (A) Name and business  |  | NO                 |   | 19 11   |              | J                             |             | (B) Description of s  |   | Cor  | (C)     | ation                   |
|  |  | NO                 | 1411  |         |              |                               |             |   |   |  |         |                         |
|  |  |                    |   |         |              |                               |             |   |   |  |         |                         |
|  |  |                    |   |         |              |                               |             |   |   |  |         |                         |
| <u> </u>   |  |                    |   |         |              |                               |             |   |   |  |         |                         |
|  |  |                    |   |         |              |                               |             |   |   |  |         |                         |
| 2 Total number of independent contractors (in  | 30   | ot lir             | nited   | d to    |              | se lis                        | ted         | above) who received mo                                      | ore than  | 7."  |         |                         |
| \$100,000 of compensation from the organia   | zation   | _                  |   | _       |              | U                             | _           |   |   |  | 00      | 10                      |

33-0039466 Page 9 MAKE-A-WISH FOUNDATION OF SAN DIEGO Form 990 (2021) Part VIII Statement of Revenue Check if Schedule O contains a response or note to any line in this Part VIII (B) (D) (C) Revenue excluded Unrelated Total revenue Related or exempt from tax under function revenue business revenue sections 512 - 514 30,160. 1 a Federated campaigns Contributions, Gifts, Grants and Other Similar Amounts **b** Membership dues 1b 1,397,809. Fundraising events 1c 1d d Related organizations 310,995 1e e Government grants (contributions) f All other contributions, gifts, grants, and 3,134,995. similar amounts not included above .... 514,495 Noncash contributions included in lines 1a-1f 4,873,959 Total. Add lines 1a-1f **Business Code** 2 a WISH ASSIST FEES 59,600. 59,600 900099 Program Service Revenue f All other program service revenue ..... 59,600. g Total. Add lines 2a-2f Investment income (including dividends, interest, and 186,995. 186,995. other similar amounts) Income from investment of tax-exempt bond proceeds Royalties ..... (i) Real (ii) Personal 6 a Gross rents 6a b Less: rental expenses ... c Rental income or (loss) d Net rental income or (loss) (i) Securities (ii) Other 7 a Gross amount from sales of 642,704. assets other than inventory **b** Less: cost or other basis and sales expenses 515,020. 5,149 Other Revenue 127,684. -5,149. c Gain or (loss) 122,535. 122,535. d Net gain or (loss) 8 a Gross income from fundraising events (not including \$ \_\_ 1,397,809. of contributions reported on line 1c). See 424,229. Part IV, line 18 460,426. b Less: direct expenses \_\_\_\_\_ -36,197. -36,197. c Net income or (loss) from fundraising events 9 a Gross income from gaming activities. See 5,700. Part IV, line 19 0. **b** Less: direct expenses 5,700. 5,700. c Net income or (loss) from gaming activities 10 a Gross sales of inventory, less returns and allowances b Less: cost of goods sold c Net income or (loss) from sales of inventory **Business Code** 65. 11 a OTHER REVENUE 900099 d All other revenue e Total. Add lines 11a-11d

132009 12-09-21

Total revenue. See instructions

0.

5,212,657.

59,600.

12

#### Part IX | Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) Check if Schedule O contains a response or note to any line in this Part IX (D) Fundraising (A) Total expenses Do not include amounts reported on lines 6b, Management and general expenses Program service expenses 7b, 8b, 9b, and 10b of Part VIII. expenses Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 Grants and other assistance to domestic 1,926,628. 1,926,628. individuals. See Part IV, line 22 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 Benefits paid to or for members Compensation of current officers, directors, 201,641. 101,992. 563,825. 260,192. trustees, and key employees Compensation not included above to disqualified 6 persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) 184,667. 499,355. 408,272. 1,092,294. Other salaries and wages Pension plan accruals and contributions (include 7.851. 13,331 34,384 13,202 section 401(k) and 403(b) employer contributions) 26,900. 45,912. 11,081. 83,893, Other employee benefits 23,181. 60,421, 46,937. 130,539, 10 Payroll taxes Fees for services (nonemployees): 72 126. 54 Management 616. 58,816. 60.586. 1,154. c Accounting d Lobbying 1,293. 1,293. Professional fundraising services. See Part IV, line 17 28,167. 28,167. Investment management fees Other. (If line 11g amount exceeds 10% of line 25, 31,013. 14,277. 10,552 55,842. column (A), amount, list line 11g expenses on Sch O.) 493. 493. 12 Advertising and promotion 61,759. 23,885. 72,864. 158,508. 13 Office expenses 32,750. 6,497. 6,758 46,005. Information technology ..... 14 Royalties 15 53,658. 32,789. 193 731 107,284 Occupancy 16 6,357. 3,350. 4,053. 13,760. Travel 17 18 Payments of travel or entertainment expenses for any federal, state, or local public officials 5,504. 15.468. 56,293 35,321. Conferences, conventions, and meetings 19 236. 632. 1,185. 2,053. 20 Interest ..... Payments to affiliates 21 11,061. 12,487. 23,933. 47,481. 22 Depreciation, depletion, and amortization 23 Insurance Other expenses, Itemize expenses not covered 24 above. (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A), amount, list line 24e expenses on Schedule O.) 38,908. 215,492. 44,894. 299,294. CHAPTER DUES 19,540. MERCHANT FEES 19,540. 827. 1,831. 837. 167. MEMBERSHIP DUES C d All other expenses 601,352. 3,307,701 907,513. 4,816,566. Total functional expenses. Add lines 1 through 24e 25 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here if following SOP 98-2 (ASC 958-720)

Form 990 (2021)

Part X | Balance Sheet Check if Schedule O contains a response or note to any line in this Part X (B) (A) Beginning of year End of year 1,127,344. 928,907. 1 Cash - non-interest-bearing Savings and temporary cash investments 2 82,988. 218,184. 3 Pledges and grants receivable, net 1,902. 10. 4 Accounts receivable, net Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% 5 controlled entity or family member of any of these persons Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B) 6 Notes and loans receivable, net 7 15 213. 11,751 8 Inventories for sale or use 153,180. 141,383. 9 Prepaid expenses and deferred charges 10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D \_\_\_\_\_\_10a 139,833. 182,564. Less: accumulated depreciation 10b 10c 8,306,864. 6.501.611. Investments - publicly traded securities 11 11 12 12 Investments - other securities. See Part IV, line 11 13 13 Investments - program-related, See Part IV, line 11 14 14 Intangible assets ..... 817,745. 692,585. 15 Other assets. See Part IV, line 11 15 9,017,743. 10,304,321. 16 Total assets. Add lines 1 through 15 (must equal line 33) 16 408,017. 261,451. Accounts payable and accrued expenses 17 17 18 Grants payable \_\_\_\_\_ 18 181,668. 288.881. 19 Deferred revenue 19 Tax-exempt bond liabilities 20 20 Escrow or custodial account liability. Complete Part IV of Schedule D 21 21 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% 22 controlled entity or family member of any of these persons 23 Secured mortgages and notes payable to unrelated third parties 23 0. 310,995. 24 Unsecured notes and loans payable to unrelated third parties 24 Other liabilities (including federal income tax, payables to related third 25 parties, and other liabilities not included on lines 17-24). Complete Part X 2.914. 154,478. 25 of Schedule D 744,163. 864,241. Total liabilities. Add lines 17 through 25 Organizations that follow FASB ASC 958, check here Net Assets or Fund Balances and complete lines 27, 28, 32, and 33. 6,527,390. 7,466,550. 27 Net assets without donor restrictions 1,746,190. 1,973,530. 28 Net assets with donor restrictions Organizations that do not follow FASB ASC 958, check here and complete lines 29 through 33. 29 Capital stock or trust principal, or current funds 29 Paid-in or capital surplus, or land, building, or equipment fund 30 30 31 Retained earnings, endowment, accumulated income, or other funds 31

9,017,743. Form 990 (2021)

8,273,580.

32

Total net assets or fund balances

Total liabilities and net assets/fund balances

9,440,080.

10,304,321.

32

| Form | 1990 (2021) MAKE-A-WISH FOUNDATION OF SAN DIEGO   | 33-0039466 |      | Pag  | <sub>je</sub> 12 |  |  |  |
|------|---|------------|------|------|------------------|--|--|--|
| Pa   | rt XI Reconciliation of Net Assets  |            |      |      |                  |  |  |  |
|      | Check if Schedule O contains a response or note to any line in this Part XI   |            |      | iiii | X                |  |  |  |
|      |   |            | _    |      |                  |  |  |  |
| 1    | Total revenue (must equal Part VIII, column (A), line 12)   | 1          |      | 212, |                  |  |  |  |
| 2    | Total expenses (must equal Part IX, column (A), line 25)  | 2          |      | _    | 566.             |  |  |  |
| 3    | Revenue less expenses. Subtract line 2 from line 1  | 3          |      |      | 091.             |  |  |  |
| 4    |   |            |      |      |                  |  |  |  |
| 5    | Net unrealized gains (losses) on investments  | 5          | -1,, |      | 743.             |  |  |  |
| 6    | Donated services and use of facilities  | 6          |      | 17,  | 223.             |  |  |  |
| 7    | Investment expenses   | 7          |      |      |                  |  |  |  |
| 8    | Prior period adjustments  | 8          |      |      |                  |  |  |  |
| 9    | Other changes in net assets or fund balances (explain on Schedule O)  | 9          |      | -53, | 071.             |  |  |  |
| 10   | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32,                  |            |      |      |                  |  |  |  |
|      | column (B))   | 10         | 8,   | 273, | 580.             |  |  |  |
| Pa   | rt XII Financial Statements and Reporting   |            |      |      |                  |  |  |  |
|      | Check if Schedule O contains a response or note to any line in this Part XII  |            |      | 7774 | $\sqcup$         |  |  |  |
|      |   |            |      | Yes  | No               |  |  |  |
| 1    | Accounting method used to prepare the Form 990: Cash X Accrual Other  |            |      | 1, 1 |                  |  |  |  |
|      | If the organization changed its method of accounting from a prior year or checked "Other," explain on Schedule      | Ο.         |      |      |                  |  |  |  |
| 2a   | Were the organization's financial statements compiled or reviewed by an independent accountant?                     |            | 2a   |      | Х                |  |  |  |
|      | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed     | on a       |      |      |                  |  |  |  |
|      | separate basis, consolidated basis, or both:  |            |      |      |                  |  |  |  |
|      | Separate basis Consolidated basis Both consolidated and separate basis  |            |      |      |                  |  |  |  |
| b    | Were the organization's financial statements audited by an independent accountant?                                  |            | 2b   | Х    |                  |  |  |  |
|      | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate    | basis,     |      |      |                  |  |  |  |
|      | consolidated basis, or both:  |            | 20   |      |                  |  |  |  |
|      | X Separate basis Consolidated basis Both consolidated and separate basis  |            | 200  | 13   |                  |  |  |  |
| С    | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the  | audit,     |      |      |                  |  |  |  |
|      | review, or compilation of its financial statements and selection of an independent accountant?                      |            | 2c   | Х    |                  |  |  |  |
|      | If the organization changed either its oversight process or selection process during the tax year, explain on Sch   |            |      |      |                  |  |  |  |
| За   | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sin |            |      |      |                  |  |  |  |
|      | Act and OMB Circular A-133?   |            | За   |      | Х                |  |  |  |
| ь    | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requi  |            |      |      |                  |  |  |  |
|      | or audits, explain why on Schedule O and describe any steps taken to undergo such audits                            |            | 3b   |      |                  |  |  |  |
|      | Entrance Section 2011   |            | Form | 990  | (2021)           |  |  |  |

#### **SCHEDULE A**

(Form 990)

Total

Department of the Treasury Internal Revenue Service

Name of the organization

# **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

➤ Attach to Form 990 or Form 990-EZ.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

2021

Open to Public Inspection

Employer identification number

33-0039466 MAKE-A-WISH FOUNDATION OF SAN DIEGO Part I Reason for Public Charity Status. (All organizations must complete this part.) See instructions. The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990).) A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). 3 A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, 4 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in 5 İ section 170(b)(1)(A)(iv). (Complete Part II.) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). 6 An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in X section 170(b)(1)(A)(vi). (Complete Part II.) A community trust described in section 170(b)(1)(A)(vi), (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from 10 activities related to its exempt functions, subject to certain exceptions; and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or 12 more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box on lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV, Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization. f Enter the number of supported organizations g Provide the following information about the supported organization(s) tivi is the organization listed (vi) Amount of other (iii) Type of organization (v) Amount of monetary (ii) EIN (i) Name of supported (described on lines 1-10 support (see instructions) support (see instructions) organization Yes above (see instructions))

Page 2

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Se   | ction A. Public Support                      |                      |                 |                   |            |   |                 |
|------|--|----------------------|-----------------|-------------------|------------|---|-----------------|
| Cale | ndar year (or fiscal year beginning in) 🕨    | (a) 2017             | <b>(b)</b> 2018 | (c) 2019          | (d) 2020   | (e) 2021                                | (f) Total       |
| 1    | Gifts, grants, contributions, and            |                      |                 |                   |            | 1.22                                    |                 |
|      | membership fees received. (Do not            |                      |                 |                   |            |   |                 |
|      | include any "unusual grants.")               | 3,907,660.           | 5,667,983.      | 3,557,141.        | 3,969,591. | 4,873,959.                              | 21,976,334.     |
| 2    | Tax revenues levied for the organ-           |                      |                 |                   |            |   |                 |
|      | ization's benefit and either paid to         | 1                    |                 | 1                 |            |   |                 |
|      | or expended on its behalf                    |                      |                 |                   |            |   |                 |
| 3    | The value of services or facilities          |                      |                 |                   |            |   |                 |
|      | furnished by a governmental unit to          |                      |                 |                   |            |   |                 |
|      | the organization without charge              |                      |                 |                   |            |   |                 |
| 4    | Total. Add lines 1 through 3                 | 3,907,660.           | 5,667,983.      | 3,557,141.        | 3,969,591. | 4,873,959.                              | 21,976,334.     |
|      | The portion of total contributions           | 200 B 1 5-V          |                 |                   |            |   |                 |
|      | by each person (other than a                 | ALL XIII             |                 |                   |            |   |                 |
|      | governmental unit or publicly                |                      | Servi Vi V      |                   |            |   |                 |
|      | supported organization) included             |                      |                 | in a different of |            |   |                 |
|      | on line 1 that exceeds 2% of the             | DESCRIPTION OF       |                 |                   |            |   |                 |
|      | amount shown on line 11,                     |                      |                 |                   |            |   |                 |
|      | column (f)                                   | Liberal Co.          |                 |                   |            |   |                 |
| 6    | Public support. Subtract line 5 from line 4. |                      | 100000          |                   |            |   | 21,976,334.     |
|      | ction B. Total Support                       |                      |                 |                   |            |   |                 |
| Cale | ndar year (or fiscal year beginning in)      | (a) 2017             | <b>(b)</b> 2018 | (c) 2019          | (d) 2020   | (e) 2021                                | (f) Total       |
|      | Amounts from line 4                          | 3,907,660.           | 5,667,983.      | 3,557,141.        | 3,969,591. | 4,873,959.                              | 21,976,334.     |
|      | Gross income from interest.                  |                      |                 |                   |            |   |                 |
| -    | dividends, payments received on              |                      |                 |                   |            |   |                 |
|      | securities loans, rents, royalties,          |                      |                 |                   |            |   |                 |
|      | and income from similar sources              | 124,532.             | 167,828.        | 173,773.          | 258,131.   | 186,995.                                | 911,259.        |
| 9    | Net income from unrelated business           |                      |                 |                   |            |   |                 |
| •    | activities, whether or not the               |                      |                 |                   |            |   |                 |
|      | business is regularly carried on             |                      |                 |                   |            |   |                 |
| 10   | Other income. Do not include gain            |                      |                 |                   |            |   |                 |
|      | or loss from the sale of capital             |                      |                 |                   |            |   |                 |
|      | assets (Explain in Part VI.)                 | 525,639.             | 291,252.        | 115,196.          | 72,412.    | 429,994.                                | 1,434,493       |
| 11   | Total support. Add lines 7 through 10        |                      |                 |                   |            |   | 24,322,086.     |
|      | Gross receipts from related activities,      | etc. (see instructio | ns)             |                   |            | 12                                      | 268,450.        |
|      | First 5 years. If the Form 990 is for the    | •                    |                 |                   |            | 01(c)(3)                                |                 |
|      | organization, check this box and stop        |                      |                 |                   |            |   | ▶□              |
| Sec  | tion C. Computation of Public                |                      |                 |                   |            |   |                 |
|      | Public support percentage for 2021 (lin      |                      |                 | olumn (f))        |            | 14                                      | 90.36 %         |
|      | Public support percentage from 2020          |                      |                 |                   |            | 15                                      | 86.02 %         |
|      | 33 1/3% support test - 2021. If the o        |                      |                 |                   |            | ore, check this box                     | and             |
|      | stop here. The organization qualifies a      |                      |                 |                   |            |   |                 |
| Ь    | 33 1/3% support test - 2020. If the o        |                      |                 |                   |            |   |                 |
|      | and stop here. The organization quali        |                      |                 |                   |            |   |                 |
| 17a  | 10% -facts-and-circumstances test            |                      |                 |                   |            |   |                 |
|      | and if the organization meets the facts      |                      |                 |                   |            |   |                 |
|      | meets the facts-and-circumstances tes        |                      |                 |                   |            |   |                 |
| h    | 10% -facts-and-circumstances test            |                      |                 |                   |            | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |                 |
| _    | more, and if the organization meets th       |                      |                 |                   |            |   |                 |
|      | organization meets the facts-and-circu       |                      |                 |                   |            |   |                 |
| 18   | Private foundation. If the organization      |                      |                 |                   |            |   |                 |
|      |  |                      |                 |                   |            |   | (Form 990) 2021 |

# Schedule A (Form 990) 2021 MAKE-A-WISH FOUNDATION OF SAN DIEGO Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Sec  | ction A. Public Support   |                     |                      |  |                    |                        |               |
|------|---|---------------------|----------------------|--|--------------------|------------------------|---------------|
| Cale | ndar year (or fiscal year beginning in) 🕨 📗                           | (a) 2017            | <b>(b)</b> 2018      | (c) 2019   | (d) 2020           | (e) 2021               | (f) Total     |
|      | Gifts, grants, contributions, and                                     | 7-7                 |                      |  |                    |                        |               |
|      | membership fees received. (Do not                                     |                     |                      |  |                    |                        |               |
|      | include any "unusual grants.")  |                     |                      |  |                    |                        |               |
| 2    | Gross receipts from admissions,                                       |                     |                      |  |                    |                        |               |
| _    | merchandise sold or services per-                                     |                     |                      |  |                    |                        |               |
|      | formed, or facilities furnished in                                    |                     |                      |  |                    |                        |               |
|      | any activity that is related to the organization's tax-exempt purpose |                     |                      |  |                    |                        |               |
| ^    |   |                     |                      |  |                    | <b>1</b>               |               |
| 3    | Gross receipts from activities that                                   |                     |                      |  |                    |                        |               |
|      | are not an unrelated trade or bus-                                    |                     |                      |  |                    |                        |               |
|      | iness under section 513   |                     |                      |  |                    | -                      |               |
| 4    | Tax revenues levied for the organ-                                    |                     |                      |  |                    |                        |               |
|      | ization's benefit and either paid to                                  |                     |                      |  |                    |                        |               |
|      | or expended on its behalf   |                     |                      |  |                    |                        |               |
| 5    | The value of services or facilities                                   |                     |                      |  |                    |                        |               |
|      | furnished by a governmental unit to                                   |                     |                      |  |                    |                        |               |
|      | the organization without charge                                       |                     |                      |  |                    |                        |               |
| 6    | Total. Add lines 1 through 5  |                     |                      |  |                    |                        |               |
|      | Amounts included on lines 1, 2, and                                   |                     |                      |  |                    |                        |               |
| , ,  | 3 received from disqualified persons                                  |                     |                      |  |                    |                        |               |
| Ь    | Amounts included on lines 2 and 3 received                            |                     |                      |  |                    |                        |               |
|      | from other than disqualified persons that                             |                     |                      |  |                    |                        |               |
|      | exceed the greater of \$5,000 or 1% of the                            |                     |                      |  |                    |                        |               |
|      | amount on line 13 for the year  |                     | -                    |  |                    |                        |               |
| C    | : Add lines 7a and 7b   |                     |                      | Name of the last o |                    |                        |               |
|      | Public support. (Subtract line 7c from line 6.)                       |                     |                      |  |                    |                        |               |
|      | ction B. Total Support  |                     |                      | T 11 3 5 5 5 5   | 1 12/20/2022       |                        | .n            |
|      | ndar year (or fiscal year beginning in) ► 📙                           | (a) 2017            | <b>(b)</b> 2018      | (c) 2019   | (d) 2020           | (e) 2021               | (f) Total     |
|      | Amounts from line 6   |                     |                      |  |                    |                        |               |
| 10a  | Gross income from interest, dividends, payments received on           |                     |                      |  |                    |                        |               |
|      | securities loans, rents, royalties,                                   |                     |                      |  |                    |                        |               |
|      | and income from similar sources                                       |                     |                      |  |                    |                        |               |
| b    | Unrelated business taxable income                                     |                     |                      |  |                    |                        |               |
|      | (less section 511 taxes) from businesses                              |                     |                      |  |                    |                        |               |
|      | acquired after June 30, 1975  |                     |                      |  |                    |                        |               |
|      | Add lines 10a and 10b   |                     |                      |  |                    |                        |               |
|      | Net income from unrelated business                                    |                     |                      |  |                    |                        |               |
|      | activities not included on line 10b,                                  |                     |                      |  | 1                  |                        |               |
|      | whether or not the business is  |                     |                      |  |                    |                        |               |
| 12   | regularly carried on Other income. Do not include gain                |                     |                      |  | <u> </u>           | 1                      |               |
| 12   | or loss from the sale of capital                                      |                     |                      |  | 1                  |                        |               |
|      | assets (Explain in Part VI.)  |                     |                      |  |                    | -                      |               |
|      | Total support. (Add lines 9, 10c, 11, and 12.)                        |                     |                      |  |                    |                        |               |
| 14   | First 5 years. If the Form 990 is for the                             | e organization's fi | irst, second, third, | fourth, or fifth tax   | year as a section  | 501(c)(3) organization | on,           |
|      | check this box and stop here  |                     |                      |  |                    |                        | <b>&gt;</b>   |
| _    | tion C. Computation of Public   |                     |                      |  |                    |                        |               |
| 15   | Public support percentage for 2021 (lir                               | ne 8, column (f), c | divided by line 13,  | column (f))  |                    | 15                     | 9             |
|      | Public support percentage from 2020                                   |                     |                      |  |                    | 16                     | 9             |
| Sec  | ction D. Computation of Invest  | tment Income        | e Percentage         |  |                    |                        |               |
| 17   | Investment income percentage for 202                                  | 21 (line 10c, colu  | mn (f), divided by l | ine 13, column (f))  |                    | 17                     | 9             |
|      | Investment income percentage from 2                                   |                     |                      |  |                    |                        | 9             |
|      | 33 1/3% support tests - 2021. If the                                  |                     |                      |  |                    |                        | 7 is not      |
| .50  | more than 33 1/3%, check this box and                                 |                     |                      |  |                    |                        |               |
|      | 33 1/3% support tests - 2020. If the                                  |                     |                      |  |                    |                        | ind           |
| D    |   |                     |                      |  |                    |                        |               |
|      | line 18 is not more than 33 1/3%, chec                                |                     |                      |  |                    |                        | 1,73,74,74,74 |
| 20   | Private foundation. If the organization                               | i did not check a   | box on line 14, 19   | a, or 190, check th  | nis dox and see in | ISHIDCHORS             |               |

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Page 4

## Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I, If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

#### Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- 3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer lines 3b and 3c below.
- b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- 4a Was any supported organization not organized in the United States ("foreign supported organization")? |f "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.
- b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described on line 7? If "Yes," complete Part I of Schedule L (Form 990).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined on line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.
- c Did a disqualified person (as defined on line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer line 10b below.
  - b Did the organization have any excess business holdings in the tax year? (Use Schedule C. Form 4720, to determine whether the organization had excess business holdings.)

|           | Yes    | No    |
|-----------|--------|-------|
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| 1 = 89    |        | 84.8  |
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| 10b       |        |       |
| le A (For | m 990  | 2021  |

| Pa   | t IV   Supporting Organizations (continued)   |            | _     |        |
|------|---|------------|-------|--------|
|      |   |            | Yes   | No     |
| 11   | Has the organization accepted a gift or contribution from any of the following persons?   |            |       |        |
| а    | A person who directly or indirectly controls, either alone or together with persons described on lines 11b and  |            |       |        |
|      | 11c below, the governing body of a supported organization?  | 11a        |       |        |
| b    | A family member of a person described on line 11a above?  | 11b        |       |        |
| С    | A 35% controlled entity of a person described on line 11a or 11b above? If "Yes" to line 11a, 11b, or 11c, provide  | THY S      |       |        |
|      | detail in Part VI.  | 11c        |       |        |
| Sec  | tion B. Type I Supporting Organizations   | W          |       |        |
|      |   |            | Yes   | No     |
| 1    | Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or  |            | Edi   |        |
|      | more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers,   |            | 0.00  |        |
|      | directors, or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s)   |            |       |        |
|      | effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the |            |       |        |
|      | supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.  | 1          |       |        |
| 2    | Did the organization operate for the benefit of any supported organization other than the supported   |            |       |        |
|      | organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in  |            |       |        |
|      | Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated,   |            |       |        |
|      | supervised, or controlled the supporting organization.  | 2          |       |        |
| Sec  | tion C. Type II Supporting Organizations  |            |       |        |
| _    |   |            | Yes   | No     |
| 1    | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors  |            | 1 21  | 177    |
| 0.54 | or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control   | 1 1 3      |       |        |
|      | or management of the supporting organization was vested in the same persons that controlled or managed  | 13 53      |       |        |
|      | the supported organization(s).  | 1          |       |        |
| Sec  | tion D. All Type III Supporting Organizations   |            |       |        |
| -    |   |            | Yes   | No     |
| 1    | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the  |            |       | Tally. |
| •    | organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax   | 5000       |       |        |
|      | year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the  | 10         |       |        |
|      | organization's governing documents in effect on the date of notification, to the extent not previously provided?  | 1          |       |        |
| 2    | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported  | 1.15       | (Out  |        |
|      | organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how  | Sec. V     |       |        |
|      |   | 2          |       |        |
| 3    | the organization maintained a close and continuous working relationship with the supported organization(s).  By reason of the relationship described on line 2, above, did the organization's supported organizations have a                            | 700 80     |       |        |
| 3    | significant voice in the organization's investment policies and in directing the use of the organization's  |            |       | 3      |
|      | income or assets at all times during the tax year? If "Yes," describe in <b>Part VI</b> the role the organization's   | phi_       |       |        |
|      |   | 3          | -     |        |
| Sec  | supported organizations played in this regard. tion E. Type III Functionally Integrated Supporting Organizations  | 1 0        |       |        |
| 1    |   |            |       |        |
|      | Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions  The organization satisfied the Activities Test. Complete line 2 below.   | ',•        |       |        |
| a    | The organization satisfied the Activities rest. Complete line 2 below.  The organization is the parent of each of its supported organizations. Complete line 3 below.   |            |       |        |
| b    |   | antu intin | nol   |        |
| c    | The organization supported a governmental entity. Describe in Part VI how you supported a governmental entity (see in   | istruction | Yes   | No     |
| 2    | Activities Test. Answer lines 2a and 2b below.  |            | 163   | 140    |
| а    | Did substantially all of the organization's activities during the tax year directly further the exempt purposes of  |            | 0.00  |        |
|      | the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify  |            |       | 100    |
|      | those supported organizations and explain how these activities directly furthered their exempt purposes,  |            |       | -0.00  |
|      | how the organization was responsive to those supported organizations, and how the organization determined   | 0-         | -     |        |
|      | that these activities constituted substantially all of its activities.  | 2a         | 2500  | 1,15   |
| b    | Did the activities described on line 2a, above, constitute activities that, but for the organization's involvement,   |            |       |        |
|      | one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in  |            | 10000 | ISIT   |
|      | Part VI the reasons for the organization's position that its supported organization(s) would have engaged in  |            |       | -      |
|      | these activities but for the organization's involvement.  | 2b         |       |        |
| 3    | Parent of Supported Organizations. Answer lines 3a and 3b below.  | 8.3        |       |        |
| а    | Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or   | Harris and | - 10  |        |
|      | trustees of each of the supported organizations? If "Yes" or "No" provide details in Part VI.   | 3a         |       |        |
| b    | Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each   |            |       |        |
|      | of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.   | 3b         |       |        |

| 72.3    | V Type III Non-Functionally Integrated 509(a)(3) Supporti                       |                |                            | Doub VIII Continue burnetin    |
|---------|---|----------------|----------------------------|--------------------------------|
| 1       | Check here if the organization satisfied the Integral Part Test as a qualifying |                |                            | Part VI). See instruction      |
| _       | All other Type III non-functionally integrated supporting organizations mu      | st complete s  | Sections A through E.      | (B) Current Year               |
| Section | n A - Adjusted Net Income   |                | (A) Prior Year             | (optional)                     |
| 1       | Net short-term capital gain   | 1              |                            |                                |
| 2       | Recoveries of prior-year distributions  | 2              |                            |                                |
| 3       | Other gross income (see instructions)   | 3              |                            |                                |
| 4       | Add lines 1 through 3.  | 4              |                            |                                |
| 5       | Depreciation and depletion  | 5              |                            |                                |
| 6       | Portion of operating expenses paid or incurred for production or                |                |                            |                                |
|         | collection of gross income or for management, conservation, or                  |                |                            |                                |
|         | maintenance of property held for production of income (see instructions)        | 6              |                            |                                |
|         | Other expenses (see instructions)   | 7              |                            |                                |
| 0.00    | Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)                    | 8              |                            |                                |
|         | on B - Minimum Asset Amount   | 11.            | (A) Prior Year             | (B) Current Year<br>(optional) |
| 1       | Aggregate fair market value of all non-exempt-use assets (see                   |                |                            |                                |
|         | instructions for short tax year or assets held for part of year):               |                |                            | A. 2 S. T.                     |
| а       | Average monthly value of securities   | 1a             |                            |                                |
|         | Average monthly cash balances   | 1b             |                            |                                |
|         | Fair market value of other non-exempt-use assets                                | 1c             |                            |                                |
| d       | Total (add lines 1a, 1b, and 1c)  | 1d             |                            |                                |
|         | Discount claimed for blockage or other factors                                  |                |                            |                                |
|         | (explain in detail in Part VI):   |                |                            |                                |
| 1144    | Acquisition indebtedness applicable to non-exempt-use assets                    | 2              |                            |                                |
|         | Subtract line 2 from line 1d.   | 3              |                            |                                |
| 4       | Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount,     |                |                            |                                |
|         | see instructions).  | 4              |                            |                                |
| 5       | Net value of non-exempt-use assets (subtract line 4 from line 3)                | 5              |                            |                                |
| 6       | Multiply line 5 by 0.035.   | 6              |                            |                                |
|         | Recoveries of prior-year distributions  | 7              |                            |                                |
| 8       | Minimum Asset Amount (add line 7 to line 6)                                     | 8              |                            |                                |
| Section | on C - Distributable Amount   | V.             |                            | Current Year                   |
| 1       | Adjusted net income for prior year (from Section A, line 8, column A)           | 1              |                            |                                |
|         | Enter 0.85 of line 1.   | 2              | The Park of the last       |                                |
|         | Minimum asset amount for prior year (from Section B, line 8, column A)          | 3              |                            |                                |
|         | Enter greater of line 2 or line 3.  | 4              |                            |                                |
|         | Income tax imposed in prior year  | 5              |                            |                                |
|         | Distributable Amount. Subtract line 5 from line 4, unless subject to            |                |                            |                                |
|         | emergency temporary reduction (see instructions).                               | 6              |                            |                                |
| 7       | Check here if the current year is the organization's first as a non-function    | ally integrate | d Type III supporting orga | anization (see                 |

Schedule A (Form 990) 2021

| Sche  | dule A (Form 990) 2021 MAKE-A-WISH FOUNDAT                      |                                 |  | 33-0039466                       | Page 7    |
|-------|---|---------------------------------|--|----------------------------------|-----------|
| Par   |   | (a)(3) Supporting Organ         | nizations (continued                   | d)                               |           |
| Secti | on D - Distributions  |                                 |  | Current Y                        | 'ear      |
| 1     | Amounts paid to supported organizations to accomplish exe       | mpt purposes                    |  | 1                                |           |
| 2     | Amounts paid to perform activity that directly furthers exemp   | ot purposes of supported        |  |                                  |           |
|       | organizations, in excess of income from activity                |                                 |  | 2                                |           |
| 3     | Administrative expenses paid to accomplish exempt purpose       | es of supported organizations   |  | 3                                |           |
| 4     | Amounts paid to acquire exempt-use assets                       |                                 |  | 4                                |           |
| _5    | Qualified set-aside amounts (prior IRS approval required - pr   | ovide details in Part VI)       |  | 5                                |           |
| _6_   | Other distributions (describe in Part VI). See instructions.    |                                 |  | 6                                |           |
| _7_   | Total annual distributions. Add lines 1 through 6.              |                                 |  | 7                                |           |
| 8     | Distributions to attentive supported organizations to which the | ne organization is responsive   |  |                                  |           |
|       | (provide details in Part VI). See instructions.                 |                                 |  | 8                                |           |
| 9     | Distributable amount for 2021 from Section C, line 6            |                                 |  | 9                                |           |
| 10    | Line 8 amount divided by line 9 amount                          |                                 |  | 10                               |           |
| Secti | on E - Distribution Allocations (see instructions)              | (i)<br>Excess Distributions     | (ii)<br>Underdistributions<br>Pre-2021 | (iii)<br>Distributa<br>Amount fo |           |
| 1     | Distributable amount for 2021 from Section C, line 6            |                                 |  |                                  |           |
| 2     | Underdistributions, if any, for years prior to 2021 (reason-    |                                 |  |                                  |           |
|       | able cause required - explain in Part VI). See instructions.    |                                 |  |                                  |           |
| 3     | Excess distributions carryover, if any, to 2021                 | TRIPISE THE LEVEL OF THE PARTY. |  |                                  |           |
| а     | From 2016   |                                 |  |                                  |           |
| b     | From 2017   |                                 |  |                                  |           |
| С     | From 2018   |                                 |  |                                  |           |
| d     | From 2019   |                                 |  |                                  |           |
| е     | From 2020   |                                 |  |                                  |           |
| f     | Total of lines 3a through 3e                                    |                                 |  |                                  |           |
| g     | Applied to underdistributions of prior years                    |                                 |  |                                  |           |
| h     | Applied to 2021 distributable amount                            |                                 |  | T.                               |           |
| j     | Carryover from 2016 not applied (see instructions)              |                                 |  |                                  |           |
| _i_   | Remainder. Subtract lines 3g, 3h, and 3i from line 3f.          |                                 |  |                                  |           |
| 4     | Distributions for 2021 from Section D,                          |                                 | No. of the Control of the              |                                  |           |
|       | line 7: \$  |                                 |  |                                  |           |
| а     | Applied to underdistributions of prior years                    |                                 |  |                                  |           |
|       | Applied to 2021 distributable amount                            |                                 |  |                                  |           |
| c     | Remainder. Subtract lines 4a and 4b from line 4.                |                                 |  |                                  |           |
| 5     | Remaining underdistributions for years prior to 2021, if        |                                 |  |                                  |           |
|       | any. Subtract lines 3g and 4a from line 2. For result greater   |                                 |  | EN THE                           |           |
|       | than zero, explain in Part VI. See instructions.                |                                 |  | (O)1 (Val. 5 (V                  | -3.1%     |
| 6     | Remaining underdistributions for 2021. Subtract lines 3h        |                                 |  | 1                                |           |
|       | and 4b from line 1. For result greater than zero, explain in    |                                 |  | 17                               |           |
|       | Part VI. See instructions.                                      |                                 |  |                                  |           |
| 7     | Excess distributions carryover to 2022. Add lines 3j and 4c.    |                                 |  |                                  |           |
| 8     | Breakdown of line 7:  |                                 |  |                                  | HIN Y     |
|       | Excess from 2017  |                                 |  |                                  |           |
|       | Excess from 2018  |                                 |  |                                  |           |
|       | Excess from 2019  |                                 |  |                                  | 10 5 10 6 |
|       | Excess from 2020  |                                 |  |                                  | TVS E     |
|       | Excess from 2021  | THE WAR TO SERVE THE            |  |                                  |           |

Schedule A (Form 990) 2021

| Schedule A (Form 990) 2021  | AKE-A-WISH FOUNDATION OF SAN DIEGO   | 33-0039466  | Page 8      |
|---|--|---|-------------|
| Part VI Supplemental Information Part IV, Section A, lines 1, 2, line 1: Part IV. Section D. line | ation. Provide the explanations required by Part II, line 10; Part II, lin 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section Is 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line and Part V, Section E, lines 2, 5, and 6. Also complete this part for any | 3, lines 1 and 2; Part IV, Section<br>1; Part V, Section B, line 1e; Pa | C,<br>rt V, |
| SCHEDULE A, PART II, LINE 10, I   | EXPLANATION FOR OTHER INCOME:  |   |             |
| GROSS FUNDRAISING REVENUE   |  |   |             |
| 2017 AMOUNT: \$ 478,135.  |  |   | M           |
| 2018 AMOUNT: \$ 240,557.  |  |   |             |
| 2019 AMOUNT: \$ 99,978.   |  |   |             |
| 2020 AMOUNT: \$ 72,412.   |  |   |             |
| 2021 AMOUNT: \$ 424,229.  |  |   |             |
|   |  |   |             |
| GROSS GAMING REVENUE  |  |   |             |
| 2017 AMOUNT: \$ 34,555.   |  |   |             |
| 2018 AMOUNT: \$ 37,071.   |  |   |             |
| 2019 AMOUNT: \$ 0.  |  |   |             |
| 2020 AMOUNT: \$ 0.  |  |   |             |
| 2021 AMOUNT: \$ 5,700.  |  |   |             |
| £   |  |   |             |
| OTHER INCOME  |  |   |             |
| 2017 AMOUNT: \$ 12,949.   |  |   |             |
| 2018 AMOUNT: \$ 13,624.   |  |   |             |
| 2019 AMOUNT: \$ 15,218.   |  |   |             |
| 2020 AMOUNT: \$ 0.  |  |   |             |
| 2021 AMOUNT: \$ 65.   |  |   |             |
|   |  |   |             |
|   |  |   |             |
|   |  |   |             |
|   |  |   |             |
|   |  |   |             |

#### Schedule B

(Form 990)

Department of the Treasury Internal Revenue Service

## **Schedule of Contributors**

Attach to Form 990 or Form 990-PF.Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2021

Employer identification number Name of the organization 33-0039466 MAKE-A-WISH FOUNDATION OF SAN DIEGO Organization type (check one): Filers of: Section: Form 990 or 990-EZ X 501(c)( 3 ) (enter number) organization 4947(a)(1) nonexempt charitable trust not treated as a private foundation 527 political organization 501(c)(3) exempt private foundation Form 990-PF 4947(a)(1) nonexempt charitable trust treated as a private foundation 501(c)(3) taxable private foundation Check if your organization is covered by the General Rule or a Special Rule. Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. General Rule For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions. Special Rules For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions totaling \$5,000 or more during the year Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990).

Employer identification number Name of organization 33-0039466 MAKE-A-WISH FOUNDATION OF SAN DIEGO

| Part I     | Contributors (see instructions). Use duplicate copies of Part I if additional | space is needed.           |  |
|------------|---|----------------------------|--|
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c)<br>Total contributions | (d)<br>Type of contribution  |
| 1          |   | \$607,367.                 | Person X Payroll   |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c)<br>Total contributions | (d)<br>Type of contribution  |
| 2          |   | \$336,142.                 | Person X Payroll   |
| (a)        | (b)<br>Name, address, and ZIP + 4   | (c)<br>Total contributions | (d)<br>Type of contribution  |
| 3          |   | \$\$                       | Person X Payroll   |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c) Total contributions    | (d)<br>Type of contribution  |
| 4_         |   | \$\$                       | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c)<br>Total contributions | (d)<br>Type of contribution  |
| 5          |   | \$185,649.                 | Person Payroll Noncash X (Complete Part II for noncash contributions.) |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c)<br>Total contributions | (d)<br>Type of contribution  |
| 6          |   | \$102,150.                 | Person X Payroll   |

123452 11-11-21

Name of organization

Employer identification number

MAKE-A-WISH FOUNDATION OF SAN DIEGO

33-0039466

| Part I        | Contributors (see instructions). Use duplicate copies of Part I if a | additional space is needed. |  |
|---------------|--|-----------------------------|--|
| (a)<br>No.    | (b)<br>Name, address, and ZIP + 4                                    | (c)<br>Total contributions  | (d)<br>Type of contribution  |
| 7             |  | \$\$                        | Person X Payroll   |
| (a)<br>No.    | (b)<br>Name, address, and ZIP + 4                                    | (c)<br>Total contributions  | (d)<br>Type of contribution  |
| 8             |  | \$\$                        | Person X Payroll Noncash (Complete Part II for noncash contributions.)                           |
| (a)<br>No.    | (b)<br>Name, address, and ZIP + 4                                    | (c) Total contributions     | (d)<br>Type of contribution  |
|               |  |                             | Person Payroll Noncash (Complete Part II for noncash contributions.)                             |
| (a)<br>No.    | (b)<br>Name, address, and ZIP + 4                                    | (c)<br>Total contributions  | (d)<br>Type of contribution  |
|               |  | \$                          | Person Payroll Noncash (Complete Part II for noncash contributions.)                             |
| (a)<br>No.    | (b)<br>Name, address, and ZIP + 4                                    | (c) Total contributions     | (d)<br>Type of contribution  |
|               |  | <b>\$</b>                   | Person Payroll Noncash (Complete Part II for noncash contributions.)                             |
| (a)<br>No.    | (b)<br>Name, address, and ZIP + 4                                    | (c)<br>Total contributions  | (d)<br>Type of contribution  |
| 123452 11-11- |  | \$                          | Person Payroll Noncash (Complete Part II for noncash contributions.) Schedule B (Form 990) (2021 |

Name of organization

Employer identification number

MAKE-A-WISH FOUNDATION OF SAN DIEGO

33-0039466

| Part II                      | Noncash Property (see instructions). Use duplicate copies of Part II if a | additional space is needed.               |                      |
|------------------------------|---|---|----------------------|
| (a)<br>No.<br>from<br>Part I | (b)  Description of noncash property given                                | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received |
| 1                            | TRAVEL, M&E AND SUPPLIES  |   |                      |
|                              | *   | \$8,169.                                  | 08/31/22             |
| (a)<br>No.<br>from<br>Part I | (b)  Description of noncash property given                                | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received |
| 5                            | THEME PARK TICKETS, LODGING, MEALS AND TRANSPORTATION                     | 6)  |                      |
| -                            |   | \$185,649.                                | 08/31/22             |
| (a)<br>No.<br>from<br>Part I | (b)  Description of noncash property given                                | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received |
|                              |   |   |                      |
|                              |   | \$  |                      |
| (a)<br>No.<br>from<br>Part I | (b)  Description of noncash property given                                | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received |
|                              |   |   |                      |
| 5.                           |   | \$  | -                    |
| (a)<br>No.<br>from<br>Part I | (b)  Description of noncash property given                                | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received |
|                              |   |   |                      |
|                              |   | \$  |                      |
| (a)<br>No.<br>from<br>Part I | (b)  Description of noncash property given                                | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received |
|                              |   |   |                      |
|                              |   |   |                      |

| Name of or                | rganization   |   | Employer identification number  |
|---------------------------|---|---|---|
| MAKE-A-W                  | ISH FOUNDATION OF SAN DIEGO                           |   | 33-0039466  |
| Part III                  | Exclusively religious, charitable, etc., contribution | through (e) and the following line en<br>haritable, etc., contributions of \$1,000 or | ection 501(c)(7), (8), or (10) that total more than \$1,000 for the year try. For organizations less for the year. (Enter this info, once.) |
| (a) No.<br>from<br>Part I | (b) Purpose of gift                                   | (c) Use of gift   | (d) Description of how gift is held   |
| :                         |   | -   |   |
| ŀ                         |   | (e) Transfer of gif   | t   |
| -                         | Transferee's name, address, ar                        | d ZIP + 4   | Relationship of transferor to transferee  |
|                           |   |   |   |
| (a) No.<br>from<br>Part I | (b) Purpose of gift                                   | (c) Use of gift   | (d) Description of how gift is held   |
|                           |   |   |   |
|                           | F   | (e) Transfer of git   | t   |
|                           | Transferee's name, address, ar                        | nd ZIP + 4  | Relationship of transferor to transferee  |
|                           |   |   |   |
|                           | -   |   |   |
| (a) No.<br>from<br>Part I | (b) Purpose of gift                                   | (c) Use of gift   | (d) Description of how gift is held   |
|                           |   |   |   |
|                           |   | -   |   |
|                           |   | (e) Transfer of gi  | Relationship of transferor to transferee  |
|                           | Transferee's name, address, ar                        | nd ZIP + 4  | Relationship of transferor to transferee  |
|                           |   |   |   |
| (a) No.<br>from<br>Part I | (b) Purpose of gift                                   | (c) Use of gift   | (d) Description of how gift is held   |
|                           |   |   |   |
|                           |   |   |   |
|                           | Tunnafauna)a manna (addus-12                          | (e) Transfer of gi  | Relationship of transferor to transferee  |
|                           | Transferee's name, address, at                        | 10 ZIF † 4  | notationally of duties of to duties of the  |
|                           |   |   |   |

# **SCHEDULE D**

(Form 990)

Department of the Treasury Internal Revenue Service

# **Supplemental Financial Statements**

➤ Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. 
➤ Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

2021
Open to Public Inspection

**Employer identification number** 

Name of the organization

MAKE-A-WISH FOUNDATION OF SAN DIEGO 33-0039466 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year Aggregate value of contributions to (during year) Aggregate value of grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of a historically important land area Preservation of land for public use (for example, recreation or education) Preservation of a certified historic structure Protection of natural habitat Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last Held at the End of the Tax Year day of the tax year. 2a a Total number of conservation easements Total acreage restricted by conservation easements 2c c Number of conservation easements on a certified historic structure included in (a) d Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax Number of states where property subject to conservation easement is located Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year 7 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8. 1a If the organization elected, as permitted under FASB ASC 958, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide in Part XIII the text of the footnote to its financial statements that describes these items. b If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: (i) Revenue included on Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X 2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items: a Revenue included on Form 990, Part VIII, line 1

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 2021

**b** Assets included in Form 990, Part X

|          |  |                       |                       |                       |            | 22 (                 | 039466    |          | 2       |
|----------|--|-----------------------|-----------------------|-----------------------|------------|----------------------|-----------|----------|---------|
| Sche     |  | FOUNDATION OF         |                       | acurac or Ot          | har Si     |                      |           |          | Page 2  |
|          | t III   Organizations Maintaining Co                                       |                       |                       |                       |            |                      |           | ntinuea  |         |
| 3        | Using the organization's acquisition, accession                            | , and other records   | , check any of the f  | ollowing that mai     | ke signii  | ilcant use of i      | ıs        |          |         |
|          | collection items (check all that apply):                                   |                       | r=-1.                 |                       |            |                      |           |          |         |
| а        | Public exhibition  | d                     | 7-1                   | nange program         |            |                      |           |          |         |
| b        | Scholarly research   | е                     | Other                 |                       |            |                      |           |          |         |
| С        | Preservation for future generations  |                       |                       |                       |            |                      |           |          |         |
| 4        | Provide a description of the organization's colle                          | ections and explain   | how they further th   | e organization's      | exempt     | purpose in P         | art XIII. |          |         |
| 5        | During the year, did the organization solicit or r                         |                       |                       |                       |            |                      | 0220      |          |         |
|          | to be sold to raise funds rather than to be main                           |                       |                       |                       |            |                      | Yes       |          | No      |
| Par      | t IV Escrow and Custodial Arrange  |                       | te if the organizatio | n answered "Yes       | on Fo      | rm 990, Part         | V, line 9 | , or     |         |
|          | reported an amount on Form 990, Part                                       |                       |                       |                       |            |                      |           |          |         |
| 1a       | Is the organization an agent, trustee, custodiar                           | or other intermedia   | ary for contributions | or other assets       | not incl   | uded                 |           | _        | _       |
|          | on Form 990, Part X?   |                       |                       |                       |            |                      | Ye        | s L      | No      |
| b        | If "Yes," explain the arrangement in Part XIII ar                          | d complete the follo  | owing table:          |                       |            |                      |           |          |         |
|          |  |                       |                       |                       |            |                      | Amo       | ount     |         |
| С        | Beginning balance  | CONTRACTOR AND LONG.  |                       |                       |            | 1c                   |           |          |         |
|          | Additions during the year  |                       |                       |                       |            | 1d                   |           |          |         |
|          | Distributions during the year  |                       |                       |                       |            | 1e                   |           |          |         |
| f        | Ending balance   |                       |                       |                       |            | 1f                   |           |          |         |
|          | Did the organization include an amount on For                              | m 990, Part X, line 2 | 21, for escrow or cu  | stodial account       | liability? | 2                    | Ye        | s [      | No      |
|          | If "Yes," explain the arrangement in Part XIII. C                          |                       |                       |                       |            |                      |           |          |         |
| Par      |  | he organization ans   | swered "Yes" on Fo    | rm 990, Part IV,      | line 10.   |                      |           |          |         |
| 300 P.P. |  | (a) Current year      | (b) Prior year        | (c) Two years ba      |            | Three years b        | ack (e)   | Four yea | rs back |
| 1a       | Beginning of year balance  | 1,268,340.            | 1,408,741.            | 1,382,1               | 98.        | 354,15               | 0.        | 243      | 3,209.  |
|          | Contributions  |                       |                       |                       |            | 1,000,00             | 0.        | 100      | 0,000.  |
|          | Net investment earnings, gains, and losses                                 | -193,882.             | 215,018.              | 34,6                  | 92.        | 33,80                | 5.        | 22       | 2,137.  |
| d        | Grants or scholarships   |                       |                       |                       |            |                      |           |          |         |
|          | Other expenditures for facilities  |                       |                       |                       |            |                      |           |          |         |
| ·        | and programs   | 50,000.               | 355,419.              | 8,1                   | 49.        | 5, 75                | 57.       | 1        | 1,196.  |
|          | Administrative expenses  |                       |                       |                       |            |                      |           |          |         |
|          |  | 1,024,458.            | 1,268,340.            | 1,408,7               | 41.        | 1,382,19             | 8.        | 354      | 4,150.  |
| g        | End of year balance  Provide the estimated percentage of the curre         |                       |                       | -                     |            |                      |           |          |         |
| 2        | Board designated or quasi-endowment  | _ 0000                | %                     | ,,                    |            |                      |           |          |         |
| a        | Permanent endowment 97,6100  | %                     |                       |                       |            |                      |           |          |         |
| -        | Term endowment 2.3900 %  |                       |                       |                       |            |                      |           |          |         |
| С        | The percentages on lines 2a, 2b, and 2c should                             |                       |                       |                       |            |                      |           |          |         |
| 0-       | Are there endowment funds not in the possess                               | cion of the organiza  | tion that are held a  | nd administered       | for the o  | organization         |           |          |         |
| 3a       |  | Sion of the organiza  | tion that are note at | ia garriiriiotoroa    |            | J. ga                |           | Ye       | s No    |
|          | by:  |                       |                       |                       |            |                      | 3         | a(i)     | х       |
|          | (i) Unrelated organizations  |                       |                       |                       |            |                      |           | a(ii)    | х       |
| _        | (ii) Related organizations   |                       | nd on Cohodulo DO     |                       |            |                      |           | 3b       |         |
| Ь        | If "Yes" on line 3a(ii), are the related organization                      |                       |                       | *****************     |            |                      | Ц         | ж        |         |
| 4        | Describe in Part XIII the intended uses of the c                           | erganization's endov  | wment lunds.          |                       |            |                      | _         |          |         |
| Pal      | t VI Land, Buildings, and Equipme<br>Complete if the organization answered |                       | Dart IV line 11a 9    | See Form 990 Pr       | art X lin  | e 10.                |           |          |         |
|          |  |                       |                       |                       |            |                      | 1.1       | Book va  | alue.   |
|          | Description of property  | (a) Cost or of        |                       | t or other<br>(other) |            | umulated<br>eciation | (a)       | DOOK V   | IIOC    |
|          |  | basis (investr        | icit) Dasis           | (Galei)               | Gepie      |                      |           |          |         |
| 19       | Land   | T.                    | 1                     |                       | 17.45      |                      |           |          |         |

Schedule D (Form 990) 2021

182,564.

182,564.

66,003.

248,567.

**b** Buildings c Leasehold improvements

d Equipment .....

Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.)

| Schedule D (Form 990) 2021 MAKE-A-WISH FOUN                          | DATION OF SAN DIEGO        | 33-                                       | -0039466       | Page 3   |
|--|----------------------------|---|----------------|----------|
| Part VII Investments - Other Securities.                             |                            |   |                |          |
| Complete if the organization answered "Yes"                          | on Form 990, Part IV, line | 11b. See Form 990, Part X, line 12,       |                |          |
| (a) Description of security or category (including name of security) | (b) Book value             | (c) Method of valuation: Cost or end-     | of-year market | value    |
| (4) Financial desirations  |                            |   |                |          |
| (a) Classic hald assist interests                                    |                            |   |                |          |
| 2/19200000000000000000000000000000000000                             |                            |   |                |          |
| (3) Other  |                            |   |                |          |
| (A)  |                            |   |                |          |
| (B)  |                            |   |                |          |
| _(C)   |                            |   |                |          |
| (D)  |                            |   |                |          |
| (E)  |                            |   |                |          |
| (F)  |                            |   |                |          |
| (G)  |                            |   |                |          |
| (H)  |                            |   |                |          |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) ▶   |                            |   |                |          |
| Part VIII Investments - Program Related.                             |                            |   |                |          |
| Complete if the organization answered "Yes"                          | on Form 990, Part IV, line | 11c. See Form 990, Part X, line 13.       |                |          |
| (a) Description of investment  | (b) Book value             | (c) Method of valuation: Cost or end-     | of-year market | value    |
| (1)  |                            |   |                |          |
| (2)  |                            |   |                |          |
| (3)  |                            |   |                |          |
|  |                            |   |                |          |
| (4)  |                            |   |                |          |
| (5)  |                            |   |                |          |
| (6)  |                            |   |                |          |
|  |                            |   |                |          |
| (8)  |                            |   |                |          |
| (9)  |                            |   |                |          |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.)     |                            |   |                |          |
| Part IX Other Assets.  |                            | 44 LO E 000 D LV " 45                     |                |          |
| Complete if the organization answered "Yes"                          |                            | TTd. See Form 990, Part X, line 15.       | (h) Pook       | value    |
|  | Description                |   | (b) Book       |          |
| (1) BENEFICIAL INTEREST IN ASSETS HELD BY                            | ! OTHERS                   |   |                | 492,559. |
| (2) DUE FROM NATIONAL  |                            |   |                | 76,865.  |
| (3) DUE FROM OTHER CHAPTERS  |                            |   |                | 225,912. |
| (4) SECURITY DEPOSITS  |                            |   |                | 22,409.  |
| (5)  |                            |   |                |          |
| (6)  |                            |   |                |          |
| (7)  |                            |   |                |          |
| (8)  |                            |   |                |          |
| (9)  |                            |   |                |          |
| Total. (Column (b) must equal Form 990, Part X, col. (B) lin         | e 151                      | <b>&gt;</b>                               |                | 817,745. |
| Part X Other Liabilities.  | G 70,7                     |   |                |          |
| Complete if the organization answered "Yes"                          | on Form 990. Part IV. line | 11e or 11f. See Form 990. Part X. line 25 |                |          |
| (a) Description of liability   |                            | ,   | (b) Book       | value    |
| <u> </u>   |                            |   |                |          |
| (1) Federal income taxes   |                            |   |                | 1,846.   |
| (2) DUE TO NATIONAL  |                            |   |                | 65,378.  |
| (3) DUE TO OTHER CHAPTERS  |                            |   |                | 87,254.  |
| (4) DEFERRED RENT  |                            |   |                | 91,234.  |
| (5)  |                            |   |                |          |
| (6)  |                            |   |                |          |
| (7)  |                            |   |                |          |
| (8)  |                            |   |                |          |

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII

Schedule D (Form 990) 2021

154,478.

Total. (Column (b) must equal Form 990, Part X. col. (B) line 25.)

| _             | Complete if the organization answered "Yes" on Form 990, Part IV, line 1   | 2a                                      |   |          | 3 007 633   |
|---------------|--|---|---|----------|-------------|
| 1             | = 120110   | *************************************** | **********                              | 1        | 3,887,632.  |
| 2             | Amounts included on line 1 but not on Form 990, Part VIII, line 12:  | Town F                                  | 4 506 543                               |          |             |
| а             | Net unrealized gains (losses) on investments   |   | -1,526,743.                             |          |             |
| b             | Donated services and use of facilities   | 2b                                      | 246,758.                                |          |             |
| С             | Recoveries of prior year grants  |   |   |          |             |
| d             | Other (Describe in Part XIII.)   | 2d                                      | -53,071.                                |          |             |
| е             | Add lines 2a through 2d  |   |   | 2e       | -1,333,056. |
| 3             | Subtract line 2e from line 1   |   |   | 3        | 5,220,688.  |
| 4             | Amounts included on Form 990, Part VIII, line 12, but not on line 1:   | 00 - V                                  |   |          |             |
| а             | Investment expenses not included on Form 990, Part VIII, line 7b   | 200.00                                  | 28,167.                                 |          |             |
| b             | Other (Describe in Part XIII.)   |   | -36,198.                                |          |             |
| С             | Add lines 4a and 4b  |   |   | 4c       | -8,031.     |
| 5             | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)                                    |   |   | 5        | 5,212,657.  |
| Pa            | t XII Reconciliation of Expenses per Audited Financial State   |   | Expenses per H                          | teturn.  |             |
| _             | Complete if the organization answered "Yes" on Form 990, Part IV, line 1   |   |   |          | 5,054,132.  |
| 1             | Total expenses and losses per audited financial statements   |   |   | 1        | 3,034,132.  |
| 2             | Amounts included on line 1 but not on Form 990, Part IX, line 25:  | free f                                  | 220 525                                 |          |             |
| a             | Donated services and use of facilities   |   | 229,535.                                | 150      |             |
| b             | Prior year adjustments   |   |   | \$45.00° |             |
| С             | Other losses   |   | 26 100                                  | 10 153   |             |
| d             | Other (Describe in Part XIII.)   |   | 36,198                                  | HIRG     | 265 722     |
| е             | Add lines 2a through 2d  |   |   | 2e       | 265,733.    |
| 3             | Subtract line 2e from line 1   |   | *************************************** | 3        | 4,788,399.  |
| 4             | Amounts included on Form 990, Part IX, line 25, but not on line 1:   | 10                                      | 20 167                                  | S- 13    |             |
| а             | Investment expenses not included on Form 990, Part VIII, line 7b   |   | 28,167.                                 | 1.000    |             |
|               | Other (Describe in Part XIII.)   | 4b                                      |   | 1300     | 20 167      |
| С             | Add lines 4a and 4b  |   |   | 4c       | 28,167.     |
| 5             | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)  t XIII Supplemental Information. | *************************************** |   | 5        | 4,816,566.  |
|               | 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any a  V, LINE 4:                     | dditional informa                       | ation.                                  |          |             |
| ) <del></del> | INTENDED USE OF THE ENDOWMENT FUND IS TO SUPPORT THE ORGANI  | ZATION'S                                |   |          |             |
| MISS          | ION TO GRANT WISHES TO CHILDREN WITH CRITICAL ILLNESSES.   |   |   |          |             |
| DART          | X. LINE 2:   |   |   |          |             |
|               | FOUNDATION IS A NONPROFIT ORGANIZATION EXEMPT FROM FEDERAL   | INCOME AND                              |   |          |             |
|               | FORNIA INCOME TAXES UNDER THE PROVISIONS OF INTERNAL REVENUE   |   |   |          |             |
|               | ION (IRC) 501(C)(3) AND SECTION 23701D OF THE CALIFORNIA RE  |   |   |          |             |
|               |  |   |   |          |             |
|               | TION CODE. HOWEVER, THE FOUNDATION REMAINS SUBJECT TO INCOM  |   |   |          |             |
| ANY           | NET INCOME THAT IS DERIVED FROM A TRADE OR BUSINESS, REGULA  | RLY CARRIED                             |   |          |             |
| ON A          | ND NOT IN FURTHERANCE OF THE PURPOSE FOR WHICH IT WAS GRANT!   | ED                                      |   |          |             |
| EXEM          | PTION. NO INCOME TAX PROVISION HAS BEEN RECORDED AS THE NET  | INCOME, IF                              |   |          |             |

132054 10-28-21

## **SCHEDULE G** (Form 990)

# **Supplemental Information Regarding Fundraising or Gaming Activities**

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

➤ Attach to Form 990 or Form 990-EZ. Go to www.irs.gov/Form990 for instructions and the latest information.

Employer identification number

| Name of the organization                                      |                                       |                          |          |                         |        |                                | ntification number                      |
|---|---------------------------------------|--------------------------|----------|-------------------------|--------|--------------------------------|---|
| MAKE-A-WISH   | H FOUNDATION OF SAN DIEGO             |                          |          |                         |        | 33-003946                      | 6                                       |
| Part I Fundraising Activities. required to complete this part | Complete if the organization answe    | red "Y                   | es" on   | Form 990, Part IV, li   | ne 1   | 7. Form 990-EZ                 | filers are not                          |
| Indicate whether the organization rais                        |                                       | g activ                  | ities. ( | Check all that apply.   |        |                                |   |
| a Mail solicitations  |                                       |                          |          | overnment grants        |        |                                |   |
| b Internet and email solicitations                            | f Solicitat                           | ion of                   | goveri   | nment grants            |        |                                |   |
| c Phone solicitations   | g Special                             |                          |          |                         |        |                                |   |
| d In-person solicitations                                     |                                       |                          |          |                         |        |                                |   |
| 2 a Did the organization have a written of                    | or oral agreement with any individual | (includ                  | ling of  | ficers, directors, trus | tees,  | or                             |   |
| key employees listed in Form 990, P                           |                                       |                          |          |                         |        | Yes                            | No                                      |
| b If "Yes," list the 10 highest paid indiv                    |                                       |                          |          |                         | ne fur | ndraiser is to be              | •                                       |
| compensated at least \$5,000 by the                           |                                       |                          |          |                         |        |                                |   |
| •   |                                       | (iii)                    | Did      |                         | (v)    | Amount paid                    | (wi) Amount paid                        |
| (i) Name and address of individual                            | (ii) Activity                         | (iii)<br>fundr<br>have c | aiser    | (iv) Gross receipts     | to (   | or retained by)                | (vi) Amount paid<br>to (or retained by) |
| or entity (fundraiser)  | (11) / 15111115                       | or cor                   | trol of  | from activity           |        | fundraiser<br>ited in col. (i) | organization                            |
|   |                                       | Yes                      | No       |                         |        |                                |   |
|   |                                       |                          |          |                         |        |                                |   |
|   |                                       |                          |          |                         |        |                                |   |
| -   |                                       |                          |          |                         |        |                                |   |
|   |                                       |                          |          |                         |        |                                |   |
|   |                                       |                          |          |                         |        |                                |   |
|   |                                       |                          |          |                         |        |                                |   |
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|   |                                       |                          |          |                         |        |                                |   |
|   |                                       |                          |          |                         |        |                                |   |
|   |                                       |                          |          |                         |        |                                |   |
|   |                                       |                          |          |                         |        |                                |   |
|   |                                       |                          |          |                         |        |                                |   |
|   |                                       |                          |          |                         |        |                                |   |
| Total   |                                       |                          | •        |                         |        |                                |   |
| List all states in which the organization or licensing.       |                                       | contrib                  | utions   | or has been notified    | it is  | exempt from re                 | gistration                              |
| or neerising.   |                                       |                          |          |                         |        |                                |   |
|   |                                       |                          |          |                         |        |                                |   |
|   |                                       |                          |          |                         |        |                                |   |
|   |                                       |                          |          |                         |        |                                |   |
|   |                                       |                          |          |                         |        |                                |   |
|   |                                       |                          |          |                         |        |                                |   |
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|   |                                       |                          |          |                         |        |                                |   |
|   |                                       |                          |          |                         |        |                                |   |
|   |                                       |                          |          |                         |        |                                |   |
|   |                                       |                          |          |                         |        |                                |   |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule G (Form 990) 2021

| Sch                   | edu                                       | o a (i oiiii ooo) LoLi   | SH FOUNDATION OF SA  |  |                            | 0039466 Page 2           |
|-----------------------|---|--|--|--|----------------------------|--------------------------|
|                       | rt l                                      | I Fundraising Events. Complete if t  | he organization answered   | "Yes" on Form 990, Part                          | IV, line 18, or reported i | more than \$15,000       |
|                       |   | of fundraising event contributions and gr  | ross income on Form 990  |  |                            | s greater than \$5,000.  |
|                       |   |  | (a) Event #1   | (b) Event #2                                     | (c) Other events           | (d) Total events         |
| - 1                   |   |  |  | FRAILBLAZE                                       |                            | (add col. (a) through    |
| - 4                   |   |  | WINE AND WISHES  | CHALLENGE  | 8                          | col. (c))                |
| ø                     |   |  | (event type)   | (event type)                                     | (total number)             |                          |
| au                    |   |  |  |  | 445 530                    | 1 000 000                |
| Revenue               | 1   | Gross receipts   | 948,131.   | 757,277.   | 116,630.                   | 1,822,038                |
| -                     |   |  | 500 540  |  | 05 135                     | 1 207 000                |
| - 1                   | 2   | Less: Contributions  | 672,510.   | 640,164.   | 85,135.                    | 1,397,809.               |
|                       |   |  | 275 621  | 117 113  | 31,495                     | 424 229                  |
| -                     | 3   | Gross income (line 1 minus line 2)   | 275,621.   | 117,113.   | 31,473.                    | 424,229                  |
|                       |   |  |  | 981.   | 2,660                      | 3,641                    |
|                       | 4   | Cash prizes  |  | 701.   | 2,000.                     | 3,012                    |
|                       | _   | N. anakaraina  | 100,205.   | 7,817.   | 18,688                     | 126,710                  |
| ,,                    | 5   | Noncash prizes   | 100,203,   | 7,017.   | 10,000.                    |                          |
| Direct Expenses       | _   | Doob (for either and to  | 105,086.   | 66,894.  | 72.                        | 172,052                  |
| iad)                  | 6   | Rent/facility costs  | 103,000.   |  |                            |                          |
| ŵ                     | _   | Food and haverens  | 5,336.   | 5,288.   | 4,773.                     | 15,397                   |
| e                     | ′   | Food and beverages   | 3,000.   | , , , , , ,                                      |                            |                          |
|                       |   | Estadainment   | 1,450.   | 495.   | 0 2                        | 1,945                    |
|                       | 8   | Entertainment Other direct expenses  |  | 54,617.  | 14,322.                    | 140,681                  |
|                       | 40  | Direct expense summary. Add lines 4 throug   |  |  |                            | 460,426                  |
|                       |   | Janachuras contenento i encuentro cerconi, esperando de con un   |  |  |                            | -36,197                  |
| Pa                    | 11  |  |  | 990. Part IV. line 19. or r                      | eported more than          |                          |
| 200                   |   | \$15,000 on Form 990-EZ, line 6a.  |  |  | '<br>                      |                          |
|                       |   |  |  |  |                            |                          |
| 읨                     |   |  | (=) Pingo  | (b) Pull tabs/instant                            | (a) Other gaming           |                          |
|                       |   |  | (a) Bingo  | (b) Pull tabs/instant<br>bingo/progressive bingo | (c) Other gaming           |                          |
| even                  |   |  | (a) Bingo  |  | (c) Other gaming           |                          |
| Revenue               | 1   | Gross revenue  | (a) Bingo  |  | (c) Other gaming           |                          |
| Reven                 | 1   | Gross revenue  | (a) Bingo  |  | (c) Other gaming           |                          |
|                       | Ì   |  |  |  | (c) Other gaming           |                          |
|                       | Ì   | Gross revenue  Cash prizes   |  |  | (c) Other gaming           |                          |
|                       | 2   |  |  |  | (c) Other gaming           |                          |
|                       | 2   | Cash prizes  |  |  | (c) Other gaming           |                          |
| rect Expenses         | 2   | Cash prizes  Noncash prizes  |  |  | (c) Other gaming           |                          |
|                       | 2   | Cash prizes  |  |  | (c) Other gaming           |                          |
| rect Expenses         | 3   | Cash prizes  Noncash prizes  |  |  |                            |                          |
| rect Expenses         | 3   | Cash prizes  Noncash prizes  Rent/facility costs   |  |  | (c) Other gaming           |                          |
| rect Expenses         | 2 3 4 5                                   | Cash prizes  Noncash prizes  Rent/facility costs   |  | bingo/progressive bingo                          |                            |                          |
| rect Expenses         | 2 3 4 5                                   | Cash prizes  Noncash prizes  Rent/facility costs  Other direct expenses  Volunteer labor   |  | bingo/progressive bingo                          | Yes %                      |                          |
| rect Expenses         | 2 3 4 5                                   | Cash prizes  Noncash prizes  Rent/facility costs  Other direct expenses  |  | bingo/progressive bingo                          | Yes %                      |                          |
| rect Expenses         | 2<br>3<br>4<br>5                          | Cash prizes  Noncash prizes  Rent/facility costs  Other direct expenses  Volunteer labor  Direct expense summary. Add lines 2 through  | Yes% No sh 5 in column (d)   | bingo/progressive bingo  Yes%  No                | ☐ Yes% ☐ No                |                          |
| rect Expenses         | 2<br>3<br>4<br>5                          | Cash prizes  Noncash prizes  Rent/facility costs  Other direct expenses  Volunteer labor   | Yes% No sh 5 in column (d)   | bingo/progressive bingo  Yes%  No                | ☐ Yes% ☐ No                |                          |
| rect Expenses         | 2<br>3<br>4<br>5                          | Cash prizes  Noncash prizes  Rent/facility costs  Other direct expenses  Volunteer labor  Direct expense summary. Add lines 2 through  | Yes% No sh 5 in column (d)   | bingo/progressive bingo  Yes%  No                | ☐ Yes% ☐ No                |                          |
| Φ Direct Expenses     | 2<br>3<br>4<br>5<br>6<br>7<br>8           | Cash prizes  Noncash prizes  Rent/facility costs  Other direct expenses  Volunteer labor  Direct expense summary. Add lines 2 through the gaming income summary. Subtract line ter the state(s) in which the organization conditions.  | Yes%  No  Sh 5 in column (d)  7 from line 1, column (d)  | Yes%   | Yes%No                     | col. (a) through col. (c |
| Φ Direct Expenses     | 2<br>3<br>4<br>5<br>6<br>7<br>8           | Cash prizes  Noncash prizes  Rent/facility costs  Other direct expenses  Volunteer labor  Direct expense summary. Add lines 2 through  | Yes%  No  Sh 5 in column (d)  7 from line 1, column (d)  | Yes%   | Yes%No                     | col. (a) through col. (c |
| Direct Expenses       | 2<br>3<br>4<br>5<br>6<br>7<br>8<br>Entist | Cash prizes  Noncash prizes  Rent/facility costs  Other direct expenses  Volunteer labor  Direct expense summary. Add lines 2 through the gaming income summary. Subtract line ter the state(s) in which the organization conditions.  | Yes%  No  The first from line 1, column (d)  Sucts gaming activities:activities in each of these | Yes%   | Yes%No                     | col. (a) through col. (c |
| Direct Expenses       | 2<br>3<br>4<br>5<br>6<br>7<br>8<br>Entist | Cash prizes  Noncash prizes  Rent/facility costs  Other direct expenses  Volunteer labor  Direct expense summary. Add lines 2 through the gaming income summary. Subtract lines ter the state(s) in which the organization conduct of the organization licensed to conduct gaming as | Yes%  No  The first from line 1, column (d)  Sucts gaming activities:activities in each of these | Yes%   | Yes%No                     | col. (a) through col. (c |
| g b 6                 | 2 3 4 5 6 7 8 Entitle Ilf "               | Cash prizes  Noncash prizes  Rent/facility costs  Other direct expenses  Volunteer labor  Direct expense summary. Add lines 2 through the term of the organization conduct garning a No," explain:   | Yes% No  The first of the second of these  | Yes% No  | Yes% No                    | col. (a) through col. (c |
| d a b Oirect Expenses | 2 3 4 5 6 7 8 Entitle If " West           | Cash prizes  Noncash prizes  Rent/facility costs  Other direct expenses  Volunteer labor  Direct expense summary. Add lines 2 through the gaming income summary. Subtract lines ter the state(s) in which the organization conduct of the organization licensed to conduct gaming as | Yes% No  The first of the second of these  | Yes% No  | Yes% No                    |                          |

Schedule G (Form 990) 2021

132082 10-21-21

| Schedule G (Form 990) 2021 MAKE-A-WISH FOUNDATION OF SAN DIEGO  | 33-0             | 0039466           | Page 3   |
|---|------------------|-------------------|----------|
| 11 Does the organization conduct gaming activities with nonmembers?   | SUCCESSION NAMES | Yes               | No       |
| 12 Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed  |                  |                   |          |
|   |                  | Yes               | No       |
| to administer charitable gaming?  |                  |                   | A        |
| 13 Indicate the percentage of gaming activity conducted in:   |                  | 1 1               | 0/       |
| a The organization's facility   |                  | 13a               | %        |
| b An outside facility   |                  | 13b               | %        |
| 14 Enter the name and address of the person who prepares the organization's gaming/special events books and reco  | rds:             |                   |          |
| Name  |                  |                   |          |
| Address   |                  |                   |          |
| 15a Does the organization have a contract with a third party from whom the organization receives gaming revenue?  |                  | Yes               | ☐ No     |
| b If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ and the ar   | nount            |                   |          |
| of gaming revenue retained by the third party > \$  |                  |                   |          |
| c If "Yes," enter name and address of the third party:  |                  |                   |          |
| Cir 165, enter hame and address of the time party.  |                  |                   |          |
| Name  |                  |                   |          |
| Address   |                  |                   |          |
| 16 Gaming manager information:  |                  |                   |          |
| Name  |                  |                   |          |
| Gaming manager compensation ▶ \$  |                  |                   |          |
|   |                  |                   |          |
| Description of services provided  |                  |                   |          |
|   |                  |                   |          |
|   |                  |                   |          |
|   |                  |                   |          |
| Director/officer Employee Independent contractor  |                  |                   |          |
| 17 Mandatory distributions:   |                  |                   |          |
| a Is the organization required under state law to make charitable distributions from the gaming proceeds to   |                  |                   |          |
| retain the state gaming license?  |                  | Yes               | □ No     |
| b Enter the amount of distributions required under state law to be distributed to other exempt organizations or sper  |                  |                   |          |
|   | it iti tiile     |                   |          |
| organization's own exempt activities during the tax year ▶ \$   | (A), and D.      | art III. linna O  | 0h 10h   |
| <b>Part IV</b> Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and 15b, 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions. | ,v); and Pa      | art III, lines 9, | 90, 100, |
|   |                  |                   |          |
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132083 10-21-21

| Schedule G (Form 990)                             | MAKE-A-WISH FOUNDATION OF SAN DIEGO | 33-0039466 | Page 4 |
|---|-------------------------------------|------------|--------|
| Schedule G (Form 990) Part IV Supplemental Inform | nation (continued)                  |            |        |
| The second of the second of the second            | COMMISCO                            |            |        |
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#### SCHEDULE I (Form 990)

# Grants and Other Assistance to Organizations, Governments, and Individuals in the United States Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

Attach to Form 990.

OMB No. 1545-0047 2021 Open to Public

Department of the Treasury Internal Revenue Service

Go to www.irs.gov/Form990 for the latest information.

| lame of the                    | organization<br>MAKE-A-WISH FO   | OUNDATION OF S                                 | SAN DIEGO                                     |                          |                                  |  |                                       | Employer identification number 33-0039466 |
|--------------------------------|--|--|---|--------------------------|----------------------------------|--|---------------------------------------|---|
| Part I                         | General Information on Grants a  | nd Assistance                                  |   |                          |                                  |  |                                       |   |
| criteri<br>2 Descri<br>Part II | the organization maintain records to<br>a used to award the grants or assistible in Part IV the organization's pro-<br>Grants and Other Assistance to I<br>recipient that received more than 8 | tance?<br>cedures for monit<br>Domestic Organi | oring the use of grant<br>zations and Domesti | funds in the United      | I States.<br>Complete if the org |  |                                       | X Yes No                                  |
|                                | arne and address of organization<br>or government  | (b) EIN  | (c) IRC section<br>(if applicable)            | (d) Amount of cash grant | (e) Amount of noncash assistance | (f) Method of<br>valuation (book,<br>FMV, appraisal,<br>other) | (g) Description of noncash assistance | (h) Purpose of grant<br>or assistance     |
|                                |  |  |   |                          |                                  |  |                                       |   |
|                                |  |  |   |                          |                                  |  |                                       |   |
|                                |  |  |   |                          |                                  |  |                                       |   |
|                                | 2  |  |   |                          |                                  |  |                                       |   |
|                                | -  |  |   |                          |                                  |  |                                       |   |
|                                |  |  |   |                          |                                  |  |                                       |   |
|                                | total number of section 501(c)(3) ar   | POLICE SAN CHARACTERS                          |   | e line 1 table           |                                  |  |                                       |   |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) 2021

| Part III Grants and Other Assistance to Domestic Individuals Part III can be duplicated if additional space is needed. | . Complete if the        | organization answe          | ered "Yes" on Form 9                  | 990, Part IV, line 22.                                   |                                       |  |  |  |
|--|--------------------------|-----------------------------|---------------------------------------|--|---------------------------------------|--|--|--|
| (a) Type of grant or assistance  | (b) Number of recipients | (c) Amount of<br>cash grant | (d) Amount of non-<br>cash assistance | (e) Method of valuation<br>(book, FMV, appraisal, other) | (f) Description of noncash assistance |  |  |  |
|  |                          | ,                           |                                       |  |                                       |  |  |  |
| WISHES GRANTED   | 205                      | 3,878.                      | 1,922,750.                            | PMV  | TRAVEL, M&E, AND SUPPLIES             |  |  |  |
|  |                          |                             |                                       |  |                                       |  |  |  |
|  |                          |                             |                                       |  |                                       |  |  |  |
|  |                          |                             |                                       |  |                                       |  |  |  |
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| -  |                          |                             |                                       |  |                                       |  |  |  |
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| -  |                          |                             |                                       |  |                                       |  |  |  |
|  |                          |                             |                                       |  |                                       |  |  |  |
| Part IV Supplemental Information. Provide the information reg  | uired in Part I, lin     | e 2; Part III, column       | (b); and any other ac                 | dditional information.                                   |                                       |  |  |  |
| PART I, LINE 2:  |                          |                             |                                       |  |                                       |  |  |  |
| FOR EACH CHILD WHO MEET ELIGIBILITY CRITERIA, A FI.  | LE IS ESTABLI            | SHED IN                     |                                       |  |                                       |  |  |  |
| <del></del>  |                          |                             |                                       |  |                                       |  |  |  |
| ACCORDANCE WITH MAKE-A-WISH FOUNDATION PROCEDURES.   | THE CHILD I              | .5                          |                                       |  |                                       |  |  |  |
| INTERVIEWED BY THE WISH GRANTING STAFF TO UNDERSTA   | ND THE CHILD'            | s WISH                      |                                       |  |                                       |  |  |  |
| REQUEST. A WISH BUDGET IS CREATED BY WISH STAFF A  | ND APPROVED E            | Y WISH                      |                                       |  |                                       |  |  |  |
| MANAGEMENT. WISH EXPENSES ARE GENERATED BY WISH F  | ULFILLMENT ST            | AFF AND                     |                                       |  |                                       |  |  |  |
| REVIEWED AND APPROVED BY WISH MANAGEMENT TO ENSURE THAT COSTS ALIGN WITH   |                          |                             |                                       |  |                                       |  |  |  |
| THE WISH BUDGET. ONCE THE WISH HAS BEEN GRANTED AND ALL EXPENSES PAID, THE   |                          |                             |                                       |  |                                       |  |  |  |
|  |                          |                             |                                       |  |                                       |  |  |  |

## **SCHEDULE J** (Form 990)

**Compensation Information** 

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

**Open to Public** Inspection

Name of the organization

Department of the Treasury

Internal Revenue Service

MAKE-A-WISH FOUNDATION OF SAN DIEGO

Employer identification number 33-0039466

| Pa | art I Questions Regarding Compensation   |       |       |        |
|----|--|-------|-------|--------|
|    |  |       | Yes   | No     |
| 1a | Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, |       |       |        |
|    | Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.             |       |       | 9      |
|    | First-class or charter travel  |       |       |        |
|    | Travel for companions Payments for business use of personal residence  | 13.0  | 3.44  |        |
|    | Tax indemnification and gross-up payments Health or social club dues or initiation fees                                |       |       |        |
|    | Discretionary spending account Personal services (such as maid, chauffeur, chef)                                       |       |       |        |
|    |  |       |       | THE R  |
| b  | If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or          | 100   |       |        |
|    | reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain               | 1b    |       |        |
| 2  | Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors,       |       |       |        |
|    | trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?                  | 2     |       |        |
|    |  |       |       |        |
| 3  | Indicate which, if any, of the following the organization used to establish the compensation of the organization's     | ini   |       |        |
|    | CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to     | ive O |       | -      |
|    | establish compensation of the CEO/Executive Director, but explain in Part III.   |       |       |        |
|    | X Compensation committee Written employment contract   | 1     |       | A=0    |
|    | Independent compensation consultant  X Compensation survey or study  | , L   |       |        |
|    | Form 990 of other organizations  X Approval by the board or compensation committee                                     | 11    |       |        |
|    |  |       |       |        |
| 4  | During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing           |       | - 4   | 100    |
|    | organization or a related organization:  | 1 4-3 |       |        |
| а  | Receive a severance payment or change-of-control payment?  | 4a    |       | Х      |
| b  | Participate in or receive payment from a supplemental nonqualified retirement plan?                                    | 4b    |       | х      |
| C  | Participate in or receive payment from an equity-based compensation arrangement?                                       | 4c    |       | Х      |
|    | If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.          | (IE)  |       | ija Ji |
|    |  | 4     |       | 0.5    |
|    | Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.                               |       | -     | 130    |
| 5  | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation      |       |       | 2-0    |
|    | contingent on the revenues of:   |       |       | · ·    |
|    | The organization?  | 5a    |       | X      |
| b  | Any related organization?  | 5b    |       | _      |
|    | If "Yes" on line 5a or 5b, describe in Part III.   |       |       |        |
| 6  | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation      |       | Track |        |
|    | contingent on the net earnings of:   |       |       | v      |
|    | The organization?  | 6a    |       | X      |
| b  | Any related organization?  | 6b    |       | _      |
|    | If "Yes" on line 6a or 6b, describe in Part III.   |       | 30.5  | my     |
| 7  | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments       | - 50  | Х     |        |
|    | not described on lines 5 and 6? If "Yes," describe in Part III   | 7     | Λ     |        |
| 8  | Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the        | -515  |       | х      |
|    | initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III            | 8     |       | ^      |
| 9  | If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in                 |       |       |        |
|    | Regulations section 53.4958-6(c)?  | 9     |       |        |

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Schedule J (Form 990) 2021

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Schedule J (Form 990) 2021 MAKE-A-WISH FOUNDATION OF SAN DIEGO 33-0039466

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed. For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII,

33-0039466

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual,

|                                     | - 4         | (B) Breakdown of W-2 and/or 1099-MISC and/or 1099-NEC compensation |   |   | (C) Retirement and other deferred | (D) Nontaxable benefits | (E) Total of columns<br>(B)(i)-(D) | (F) Compensation<br>in column (B)         |  |
|-------------------------------------|-------------|--|---|---|-----------------------------------|-------------------------|------------------------------------|---|--|
| (A) Name and Title                  |             | (i) Base<br>compensation   | (ii) Bonus &<br>incentive<br>compensation | (iii) Other<br>reportable<br>compensation | compensation                      |                         |                                    | reported as deferred<br>on prior Form 990 |  |
| (1) CHRISTOPHER J. SICHEL           | (i)         | 138,414.   | 45,833.                                   | 22,130.                                   | 8,255.                            | 21,946.                 | 236,578.                           | 0.  |  |
| PRESIDENT & CEO (THRU 7/9/21)       | m           | 0.   | 0.  | 0.  | 0.                                | 0.                      | 0.                                 | 0.  |  |
| (2) DANA VANDERSIP                  | (i)         | 148,546.   | 3,500.                                    | 0.  | 6,082.                            | 9,666.                  | 167,794.                           | 0.  |  |
| CHIEF DEVELOPMENT OFFICER           | (m)         | 0.   | 0.  | 0.  | 0.                                | 0.                      | 0.                                 | 0.  |  |
| (3) DANIELLE LOPEZ                  | (i)         | 145,033.   | 3,500.                                    | 0,  | 5,869.                            | 2,118,                  | 156,520.                           | 0.  |  |
| CHIEF FINANCIAL & OPERATING OFFICER | (ii)        | 0.   | 0.  | 0.  | 0.                                | 0.                      | 0.                                 | 0.  |  |
| (4) SUZANNE HUSBY                   | (i)         | 136,365.   | 3,500.                                    | 0.  | 5,607.                            | 6,370,                  | 151,842.                           | 0.  |  |
| PRESIDENT & CEO (BEGAN 7/10/21)     | (ii)        | 0.   | 0.  | 0.  | 0.                                | 0.                      | 0.                                 | 0.  |  |
|                                     | (i)         |  |   |   |                                   |                         |                                    |   |  |
|                                     | (0)         |  |   |   |                                   |                         |                                    |   |  |
|                                     | (i)         |  |   |   |                                   |                         |                                    |   |  |
|                                     | on          |  |   |   |                                   |                         |                                    |   |  |
|                                     | (i)         |  |   |   |                                   |                         |                                    |   |  |
|                                     | (ii)        |  |   |   |                                   |                         |                                    |   |  |
|                                     | (i)         |  |   |   |                                   |                         |                                    |   |  |
|                                     | (ii)        |  |   |   |                                   |                         |                                    |   |  |
|                                     | (i)         |  |   |   |                                   |                         |                                    |   |  |
|                                     | (ii)        |  |   |   |                                   |                         |                                    |   |  |
|                                     | (0)         |  |   |   |                                   |                         |                                    |   |  |
|                                     | (ii)        |  |   |   |                                   |                         |                                    |   |  |
|                                     | (i)         |  |   |   |                                   |                         |                                    |   |  |
|                                     | (ii)        |  |   |   |                                   |                         |                                    |   |  |
|                                     | (i)         |  |   |   |                                   |                         |                                    |   |  |
|                                     | (ii)        |  |   |   |                                   |                         |                                    |   |  |
|                                     | (i)         |  |   |   |                                   |                         |                                    |   |  |
|                                     | (ii)        |  |   |   |                                   |                         |                                    |   |  |
|                                     | 1           |  |   |   |                                   |                         |                                    |   |  |
|                                     | (i)<br>(ii) |  |   |   |                                   |                         |                                    |   |  |
|                                     | _           |  |   |   |                                   |                         |                                    |   |  |
|                                     | (1)         | <b></b>  |   |   |                                   |                         |                                    |   |  |
|                                     | (ii)        |  |   |   |                                   |                         |                                    |   |  |
|                                     | (i)<br>(ii) |  |   |   |                                   |                         |                                    |   |  |

Schedule J (Form 990) 2021

132112 11-02-21

| Schedule J (Form 990) 2021         | MAKE-A-WISH FOUNDATION OF SAN DIEGO   | 33-0039466   | Page 3 |
|------------------------------------|---|--|--------|
| Part III Supplemental Informa      |   |  |        |
| Provide the information, explanati | on, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and | for Part II. Also complete this part for any additional information. |        |
|                                    |   |  |        |
| PART I LINE 7:                     |   |  |        |
| DONITIONS WEDE DASED ON WES        | RICS MET AND APPROVED BY THE BOARD.   |  |        |
| BONUSES WERE BASED ON MET          | RICS MET AND APPROVED BY THE BOARD.   |  |        |
|                                    |   |  |        |
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#### **SCHEDULE M** (Form 990)

Department of the Treasury Internal Revenue Service

# **Noncash Contributions**

► Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

Attach to Form 990. Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

MAKE-A-WISH FOUNDATION OF SAN DIEGO

**Employer identification number** 33-0039466

| Pai      | t I    | Types                        | of Property                             |                               |   |   |               |                    |   |         |         |
|----------|--------|------------------------------|---|-------------------------------|---|---|---------------|--------------------|---|---------|---------|
|          |        |                              |   | (a)<br>Check if<br>applicable | (b)<br>Number of<br>contributions or<br>items contributed | (c)<br>Noncash cor<br>amounts rep<br>Form 990, Part | orted on      |                    | (d)<br>ethod of determ<br>sh contribution |         | ts      |
| 1        | Art -  | Works of a                   | ırt                                     |                               |   |   |               |                    |   |         |         |
| 2        |        |                              | reasures                                |                               |   |   |               |                    |   |         |         |
| 3        |        |                              | interests                               |                               |   |   |               |                    |   |         |         |
| 4        |        |                              | lications                               |                               |   |   |               |                    |   |         |         |
| 5        |        |                              | ousehold goods                          |                               | Line Control  |   |               |                    |   |         |         |
| 6        |        |                              | vehicles                                |                               |   |   |               |                    |   |         |         |
| 7        |        |                              | es                                      |                               |   |   |               |                    |   |         |         |
| 8        |        | lectual proj                 |   |                               |   |   |               |                    |   |         |         |
| 9        |        |                              | olicly traded                           | 10,000                        |   |   |               |                    |   |         |         |
|          |        |                              | sely held stock                         |                               |   |   |               |                    |   |         |         |
| 10<br>11 |        |                              | tnership, LLC, or                       |                               |   |   |               |                    |   |         |         |
|          |        | interests                    | *************************************** |                               |   |   |               |                    |   |         |         |
| 12       | Secu   | urities - Mis                | cellaneous                              |                               |   |   |               |                    |   |         |         |
| 13       |        | lified conse<br>oric structu | ervation contribution -                 | S-001000                      |   |   |               |                    |   |         |         |
| 14       |        |                              | ervation contribution - Oth             | er                            |   |   |               |                    |   |         |         |
| 15       |        | estate - Re                  |   | 10.00                         |   |   |               |                    |   |         |         |
| 16       | Real   | estate - Co                  | ommercial                               |                               |   |   |               |                    |   |         |         |
| 17       |        |                              | ther                                    | (3 C/25 V/)                   |   |   |               |                    |   |         |         |
| 18       |        |                              |   |                               |   |   |               |                    |   |         |         |
| 19       |        |                              |   |                               |   |   |               |                    |   |         |         |
| 20       |        |                              | lical supplies                          |                               |   |   |               |                    |   |         |         |
| 21       |        |                              |   |                               |   |   |               |                    |   |         |         |
| 22       |        |                              | cts                                     | 7,                            |   |   |               |                    |   |         |         |
| 23       |        |                              | mens                                    |                               |   |   |               |                    |   |         |         |
| 24       |        |                              | rtifacts                                |                               |   |   |               |                    |   |         |         |
| 25       |        | er 🕨 (                       | WISH-RELATED                            | ) X                           | 173   |   | 399,516.      | FMV                |   |         |         |
| 26       |        | er 🕨 (                       | SPECIAL EVENT                           | ) x                           | 111   |   | 110,079.      | FMV                |   |         |         |
| 27       | Othe   | . '                          | OTHER                                   | - ' x                         | 3   |   | 4,900.        | FMV                |   |         |         |
| 28       | Othe   | 57                           |   | -,                            |   |   |               |                    |   |         |         |
| 29       | Num    | ber of Forr                  | ns 8283 received by the c               |                               |   |   |               |                    |   | 0       | 1       |
|          | for w  | hich the o                   | rganization completed Fo                | rm 8283, Part V, L            | Jonee Acknowledg  | ement   | 29            |                    |   |         | 150-    |
| 30a      | Durir  | ng the vear                  | , did the organization rece             | eive by contributio           | on any property rec                                       | orted in Part I, li                                 | nes 1 throug  | th 28, that it     |   | Yes     | No      |
|          |        |                              | t least three years from th             |                               |   |   |               |                    | 18  |         |         |
|          |        |                              | es for the entire holding p             |                               |   |   |               |                    | 30  | a       | х       |
| b        | If "Ye | es," descril                 | be the arrangement in Par               | t II.                         |   |   |               |                    | (20)                                      |         |         |
| 31       |        |                              | ization have a gift accepta             |                               |   |   |               | tions?             | 3   | 1 X     |         |
| 32a      |        |                              | ization hire or use third pa            |                               |   |   |               |                    |   |         |         |
|          |        | ributions?                   |   |                               |   |   |               | ****************** | 32  | !a      | х       |
| b        |        |                              | oe in Part II.                          |                               |   |   |               |                    |   | 9 37    |         |
| 33       | If the | organizati                   | ion didn't report an amour              | nt in column (c) fo           | r a type of property                                      | y for which colur                                   | nn (a) is che | cked,              |   | 3 31    | 1533    |
|          | desc   | ribe in Par                  | t-II,                                   |                               |   |   |               |                    |   |         | 1       |
|          | _      | _                            |   |                               |   | •   |               |                    | Sabadula M /E                             | nrm 000 | 11 2024 |

#### **SCHEDULE O** (Form 990)

# Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. ➤ Attach to Form 990 or Form 990-EZ. ► Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047 Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

Employer identification number

33-0039466 MAKE-A-WISH FOUNDATION OF SAN DIEGO IT IS THE FOUNDING PRINCIPLE OF OUR VISION TO GRANT THE WISH OF EVERY ELIGIBLE CHILD, BETWEEN THE AGES OF 2 1/2 AND 18. FOR WISH KIDS, JUST THE ACT OF MAKING THEIR WISH COME TRUE CAN GIVE THEM THE COURAGE TO COMPLY WITH THEIR MEDICAL TREATMENTS. WITH OUR WISH MAKING PROCESS, WE STRIVE TO BRING A SENSE OF EXCITEMENT AND HOPE DURING EXTREMELY DIFFICULT TIMES AND DELIVER A JOYFUL LIFE CHANGING EXPERIENCE WHETHER THE WISH IS A PRINCESS PARTY, SWIM WITH THE DOLPHINS, OR THE COUNTLESS OTHER POSSIBILITIES DREAMED UP BY THE MAGICAL MIND OF A CHILD. MAKE-A-WISH FOUNDATION OF SAN DIEGO GRANTED 205 LIFE CHANGING WISHES IN THE FISCAL YEAR ENDING AUGUST 31, 2022. THE TOTAL COST OF WISHES GRANTED FOR THE FISCAL YEAR WAS \$3,528,639. OF THIS AMOUNT, \$220,951 WAS CONTRIBUTED BY VARIOUS VENDORS WHO PROVIDED IN-KIND CONTRIBUTIONS SUCH AS TRAVEL AND TRAVEL SERVICES, TRANSPORTATION, LODGING, AND OTHER SERVICES AND USE OF FACILITIES TO COMPLETE A CHILD'S WISH. FINANCIAL STATEMENT PURPOSES, THESE AMOUNTS ARE INCLUDED AS CONTRIBUTION REVENUE AND GRANTED WISH EXPENSE. FOR FORM 990 HOWEVER THE IRS REQUIRES THIS AMOUNT BE EXCLUDED FROM BOTH REVENUE AND EXPENSE. IN RESPONSE TO THE CORONAVIRUS PANDEMIC, ON MARCH 10, 2020, IN CONJUNCTION WITH THE MAKE-A-WISH NATIONAL MEDICAL ADVISORY COUNCIL MAKE-A-WISH FOUNDATION OF AMERICA ISSUED INSTRUCTIONS TO PAUSE TRAVEL AND LARGE GATHERING WISHES UNTIL IT WAS DEEMED MEDICALLY SAFE FOR OUR VULNERABLE POPULATION AND THEIR FAMILIES. PRIOR TO FISCAL 2020 TRAVEL WISHES HAD BEEN 59% OF THE WISHES GRANTED AND THE NUMBER OF GRANTED WISHES AVERAGED APPROXIMATELY 181. IN ADDITION, THE PROGRAM EXPENSE RATIO WAS IMPACTED DUE TO THE FOUNDATION'S INABILITY TO GRANT TRAVEL WISHES. THE PROGRAM EXPENSE RATIO WAS 80% IN THE PRE-PANDEMIC Schedule O (Form 990) 2021 LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

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| Schedule O (Form 990) 2021  | Page 2                                    |
|---|---|
| Name of the organization  MAKE-A-WISH FOUNDATION OF SAN DIEGO               | Employer identification number 33-0039466 |
| OBTAINED.   |   |
|   |   |
| THE SAME PROCESS LISTED ABOVE IS USED FOR OTHER OFFICERS AND STAFF MEMBERS, |   |
| USING THE SAME INSTRUMENTS, SALARIES FOR STAFF, OTHER THAN THE PRESIDENT &  |   |
| CEO, ARE DECIDED BY THE PRESIDENT & CEO IN CONSULTATION WITH THE EMPLOYEE'S |   |
| IMMEDIATE SUPERVISOR WITHIN LIMITS SET BY THE BOARD-APPROVED BUDGET. ALL    |   |
| SALARY INCREASES ARE BASED ON METRICS FROM PERFORMANCE REVIEWS.             |   |
| FORM 990, PART VI, SECTION C, LINE 19:                                      |   |
| THE ORGANIZATION MAKES ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST        |   |
| POLICY, AND FINANCIAL STATEMENTS AVAILABLE UPON REQUEST.                    |   |
| FORM 990, PART XI, LINE 9, CHANGES IN NET ASSETS:                           |   |
| CHANGE IN VALUE OF BENEFICIAL INTEREST HELD BY OTHERS -53,071.              |   |
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